

For All QDAR Member Inquiries: (613)969-7873 / For All Media/Public Inquiries: (613)969-7873

President Cathy Polan's Comments:

Due to a number of higher end sales, the figures for the month have been greatly impacted, including the Average Residential Sale price for February, coming in at \$291,837 which is a 30% increase from the same time last year.

\$0 to \$99k	18 units	representing	5.37%	of sales
\$100k to \$159k	36 units	representing	10.75%	of sales
\$160k to \$199k	42 units	representing	12.54%	of sales
\$200k to \$259k	62 units	representing	18.51%	of sales
\$260k to \$349k	86 units	representing	25.67%	of sales
\$350k to \$399k	42 units	representing	12.54%	of sales
\$400k to \$499k	31 units	representing	9.25%	of sales
\$500k to \$749k	13 units	representing	3.88%	of sales
\$750k to \$999k	3 units	representing	0.90%	of sales
\$1,000,000 +	2 units	representing	0.60%	of sales
Total	335		100%	

Residential Sales in Units came in with 299 units in February 2017, up from 175 units in 2016. Active Residential Listings continue to be down, currently 47.3% lower than a year ago, with 563 listings compared to 1,069 in 2016.

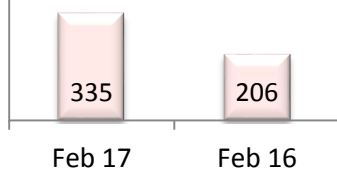
Economic/Mortgage Indicators

Prime Rate*	
Feb 2017	- 2.70%
Conventional Mortgage*	
1 year	- 3.14%
3 year	- 3.39%
5 year	- 4.64%

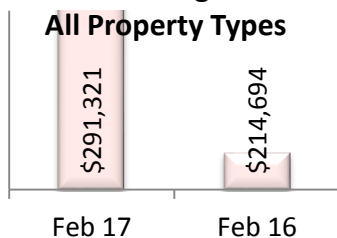
Sources and Notes:

*Bank of Canada, Rates for most recently completed month

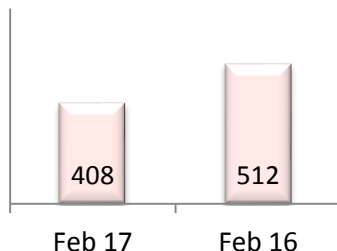
**QDAR Sales
All Property Types**



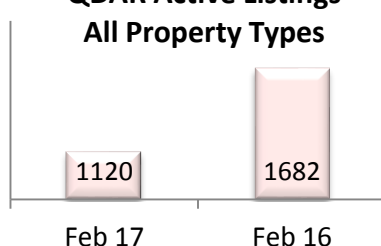
**QDAR Average Price
All Property Types**



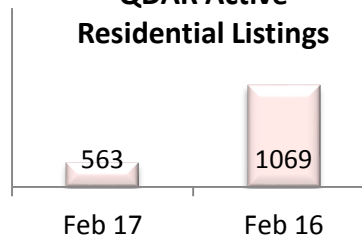
**New QDAR Listings
All Property Types**



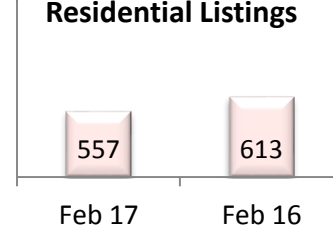
**QDAR Active Listings
All Property Types**



QDAR Active Residential Listings



QDAR Active Non-Residential Listings



All Above figures reflect all transactions, including outside QDAR jurisdiction

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Sales – All Property Types

\$0 to \$99k	18	units	representing	5.37%	of sales
\$100k to \$159k	36	units	representing	10.75%	of sales
\$160k to \$199k	42	units	representing	12.54%	of sales
\$200k to \$259k	62	units	representing	18.51%	of sales
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\$500k to \$749k	13	units	representing	3.88%	of sales
\$750k to \$999k	3	units	representing	0.90%	of sales
\$1,000,000 +	2	units	representing	0.60%	of sales
	335			100%	

Sales – Residential

\$0 to \$99k	8	units	representing	2.68%	of sales
\$100k to \$159k	34	units	representing	11.37%	of sales
\$160k to \$199k	38	units	representing	12.71%	of sales
\$200k to \$259k	59	units	representing	19.73%	of sales
\$260k to \$349k	82	units	representing	27.42%	of sales
\$350k to \$399k	39	units	representing	13.04%	of sales
\$400k to \$499k	25	units	representing	8.36%	of sales
\$500k to \$749k	11	units	representing	3.68%	of sales
\$750k to \$999k	2	units	representing	0.67%	of sales
\$1,000,000 +	1	units	representing	0.33%	of sales
	299			100%	

Major Area Average Days on Market of Solds

Belleville	57
Brighton	0
Centre Hastings	74
Cramahe	24
Madoc Twp	0
Marmora and Lake	21
Trent Hills	0
Prince Edward	83
Quinte West	177
Stirling/Rawdon	277
Tweed Munic	172
Tyendinaga	0
Average	116

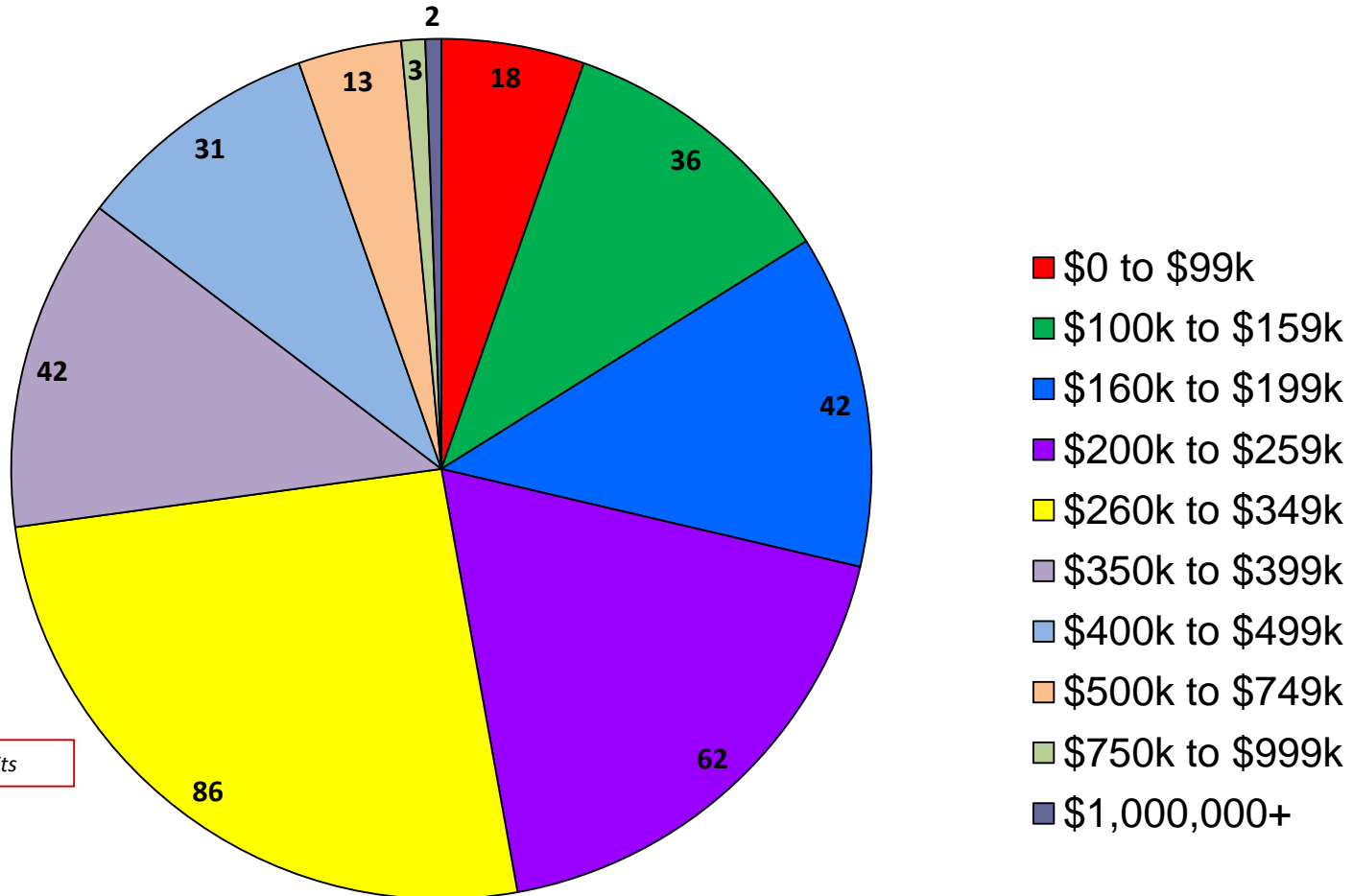
Major Area Average Days on Market of Solds

Belleville	73
Brighton	46
Centre Hastings	135
Cramahe	30
Madoc Twp	59
Marmora and Lake	48
Trent Hills	59
Prince Edward	69
Quinte West	67
Stirling/Rawdon	112
Tweed Munic	110
Tyendinaga	49
Average	68

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Sales - All Property Types

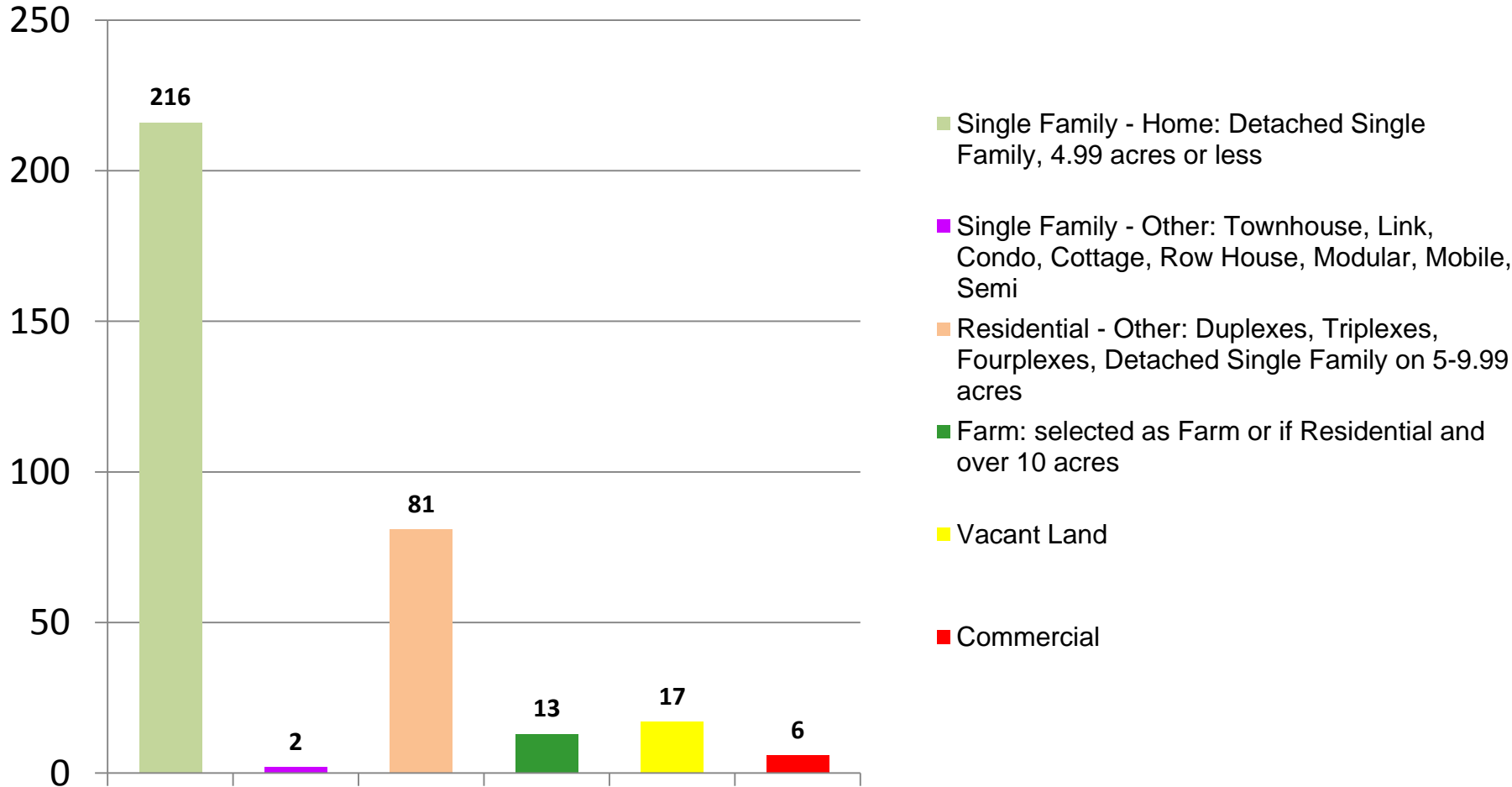


Numbers indicate units

Above figures reflect all transactions, including outside QDAR jurisdiction

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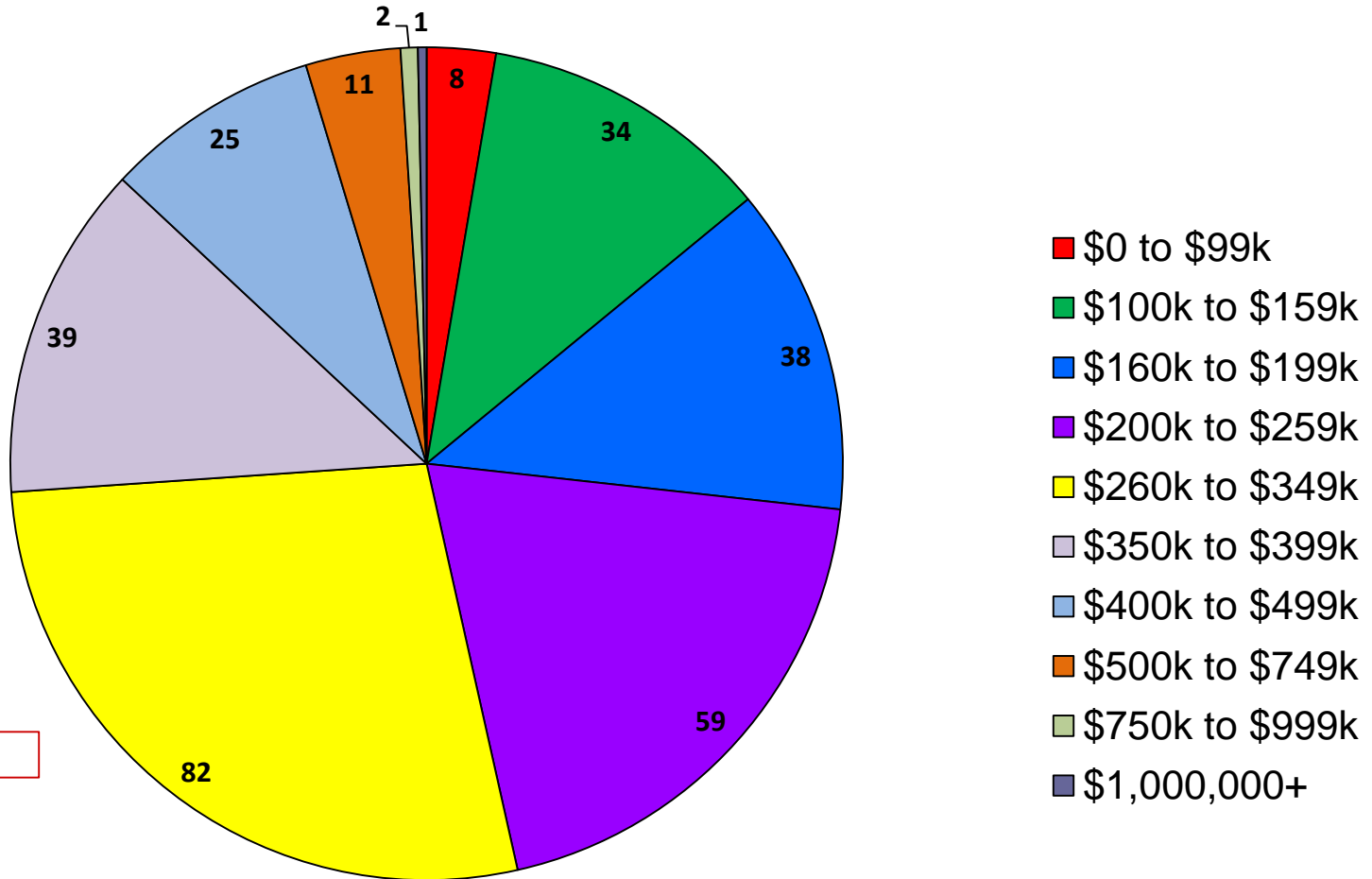
Sales - All Property Types



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Sales - Residential

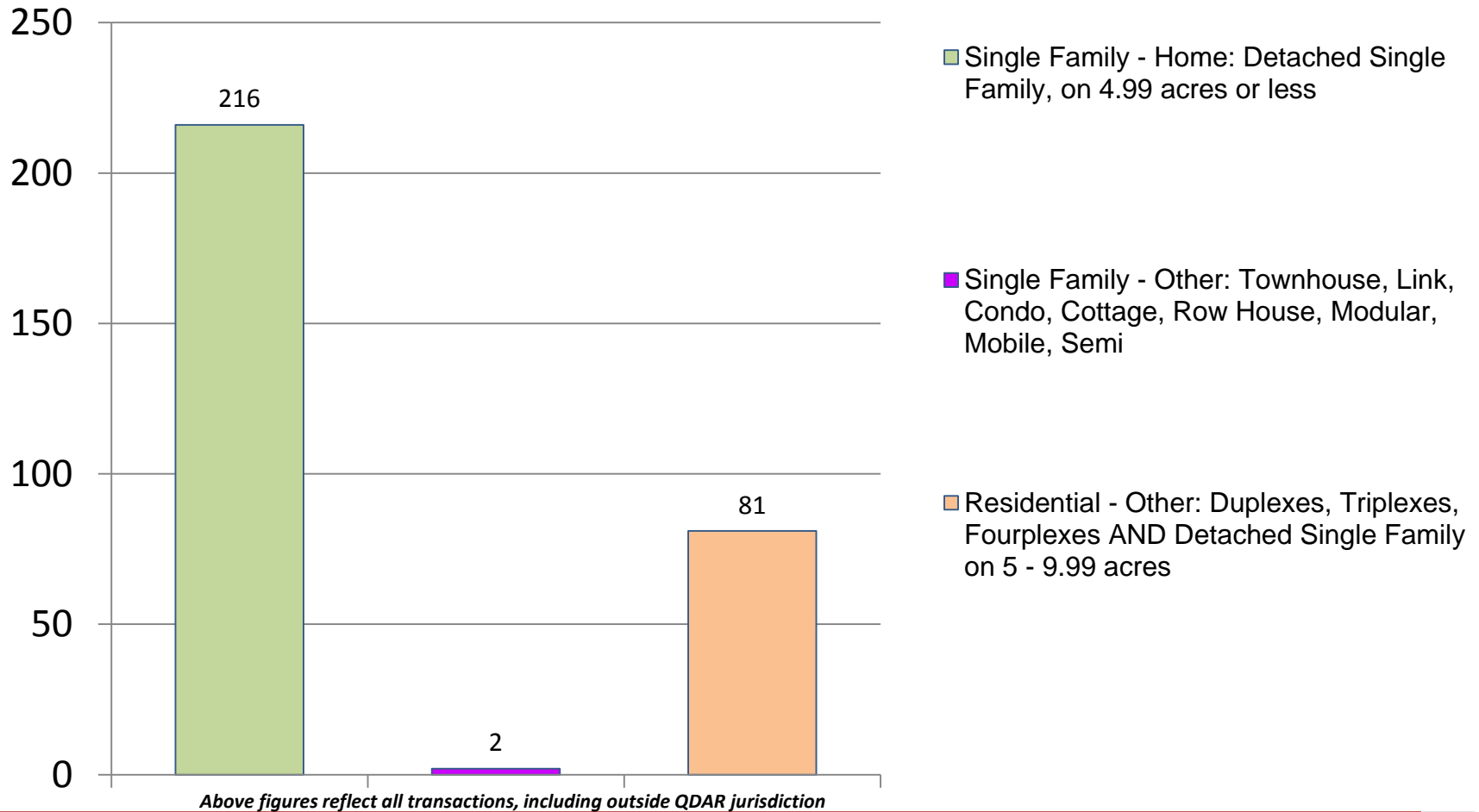


Numbers indicate units

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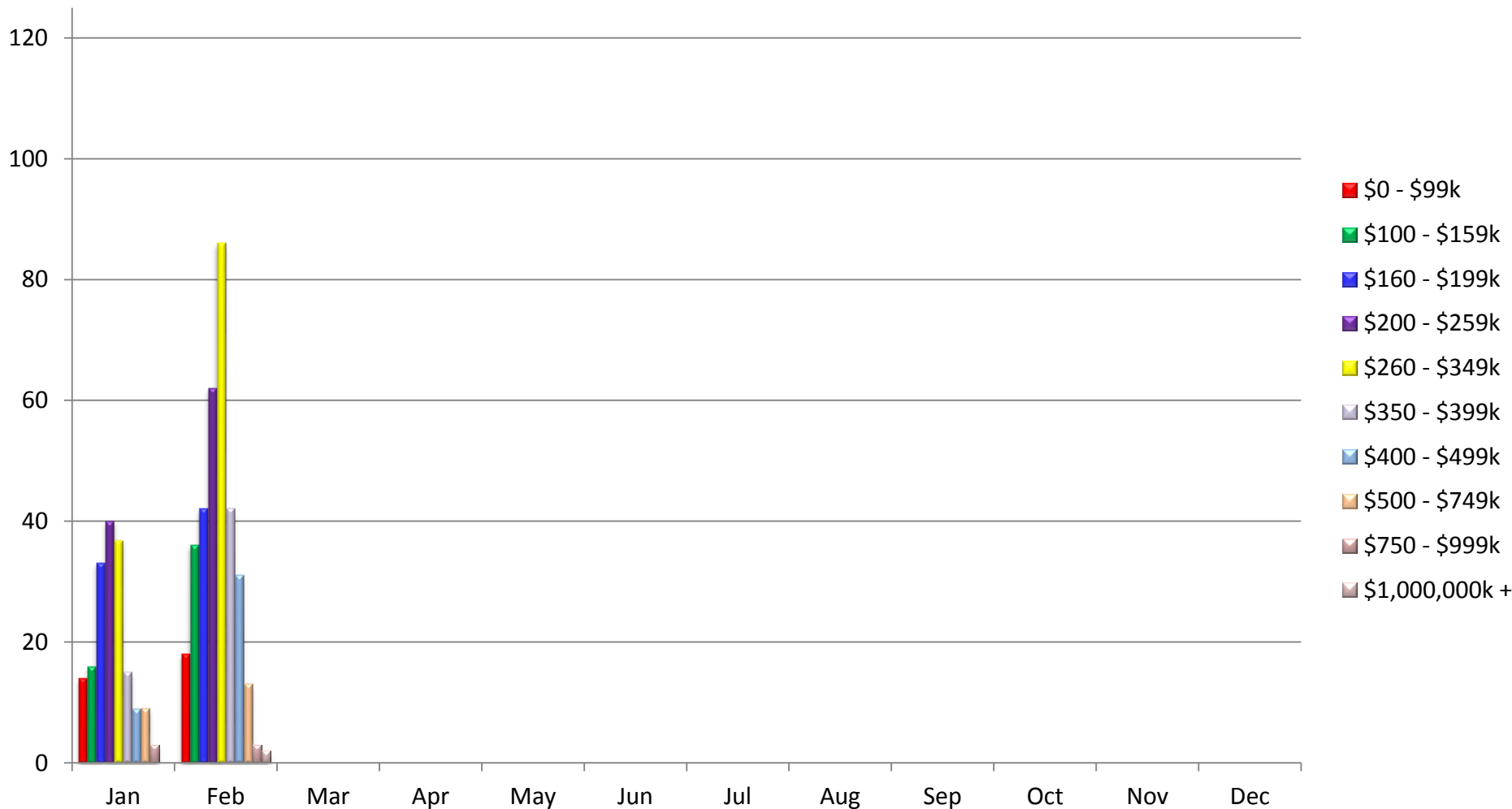
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Sales - Residential



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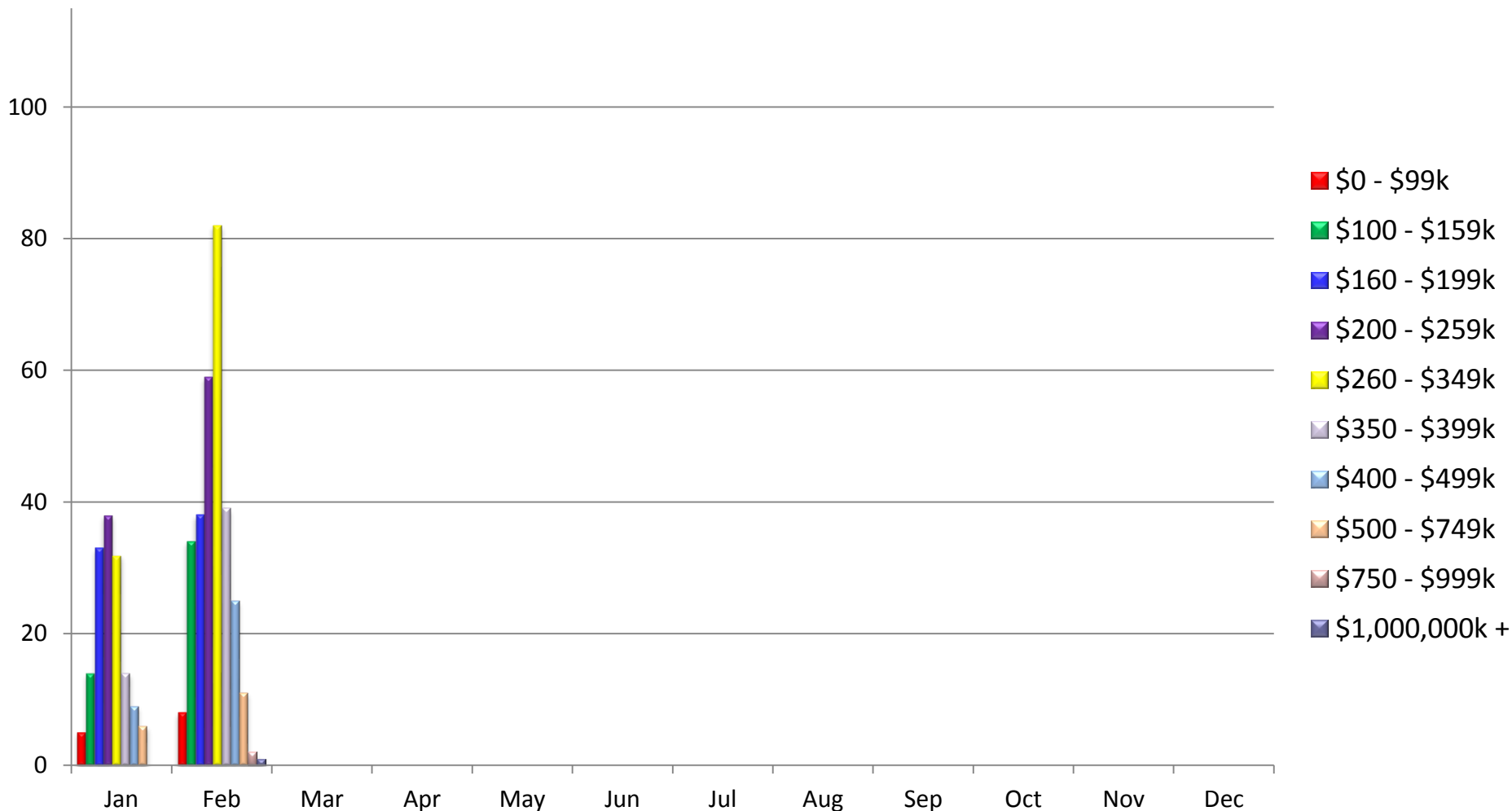
Dollar Sales - All Property Types



Above figures reflect all transactions, including outside QDAR jurisdiction

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Dollar Sales - Residential



Above figures reflect all transactions, including outside QDAR jurisdiction

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Statistical Information*

	2017	2016	% Change
Dollar Sales - All Property Types - to February 28, 2017	\$142,972,921	\$82,197,331	73.9%
Dollar Sales - All Property Types - for February, 2017	\$97,592,435	\$44,226,984	120.7%
Dollar Sales - Residential - to February 28, 2017	\$125,898,824	\$69,536,506	81.1%
Dollar Sales - Residential - for February, 2017	\$87,259,393	\$39,285,159	122.1%
Listings - All Property Types - to February 28, 2017	849	1,011	-16.0%
Listings - All Property Types - for February, 2017	408	512	-20.3%
Listings - Residential - to February 28, 2017	599	751	-20.2%
Listings - Residential - for February, 2017	286	381	-24.9%
Sales - All Property Types - to February 28, 2017	509	366	39.1%
Sales - All Property Types - for February, 2017	335	206	62.6%
Sales - Residential - to February 28, 2017	450	317	42.0%
Sales - Residential - for February, 2017	299	175	70.9%
Average Res. Sold to February 28, 2017	279,775	219,358	27.5%
Average Res. Sold for February, 2017	291,837	224,487	30.0%
Average Sold to February 28, 2017	280,890	224,583	25.1%
Average Sold for February, 2017	291,321	214,694	35.7%
Total Active Residential	563	1,069	-47.3%
Total Active Non-Residential	557	613	-9.1%
Total Active Listings	1,120	1,682	-33.4%

Above figures reflect all transactions, including outside QDAR jurisdiction

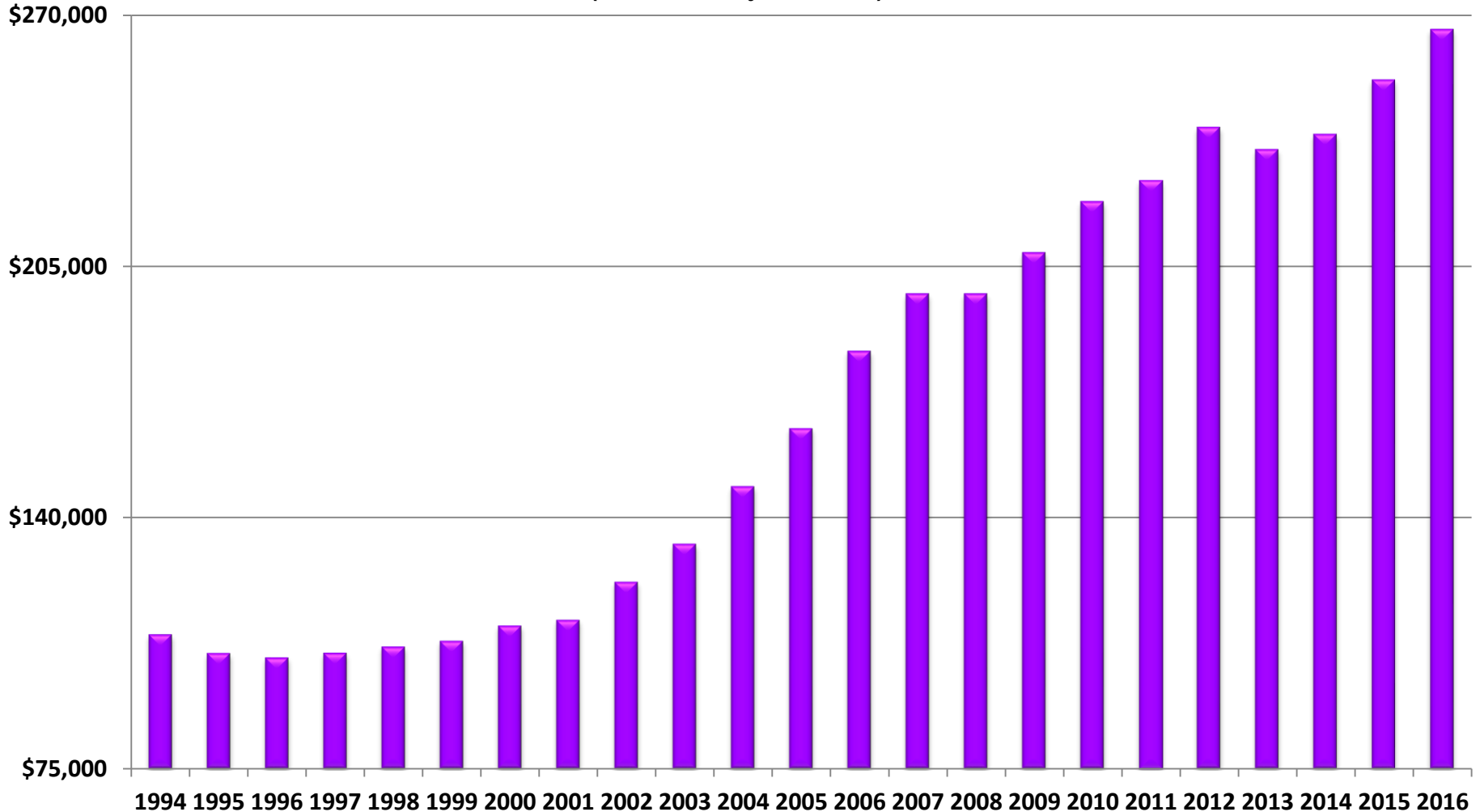
*Statistical information including the dollar sales volume, # of sales, # of listings, days on the market and average sale prices are based on firm transactions entered into the QDAR MLS® system between the first and last day of the month or the period reported.

MLS® is a co-operative marketing system used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

The Quinte & District Association of REALTORS® Inc. is an Association of approximately 380 Ontario licensed REALTORS®. QDAR MLS® includes the Greater Quinte Region of Belleville, Quinte West, Prince Edward, Madoc, Marmora, Stirling, Tweed, Brighton, Trent Hills, Colborne, and Deseronto along with surrounding communities.

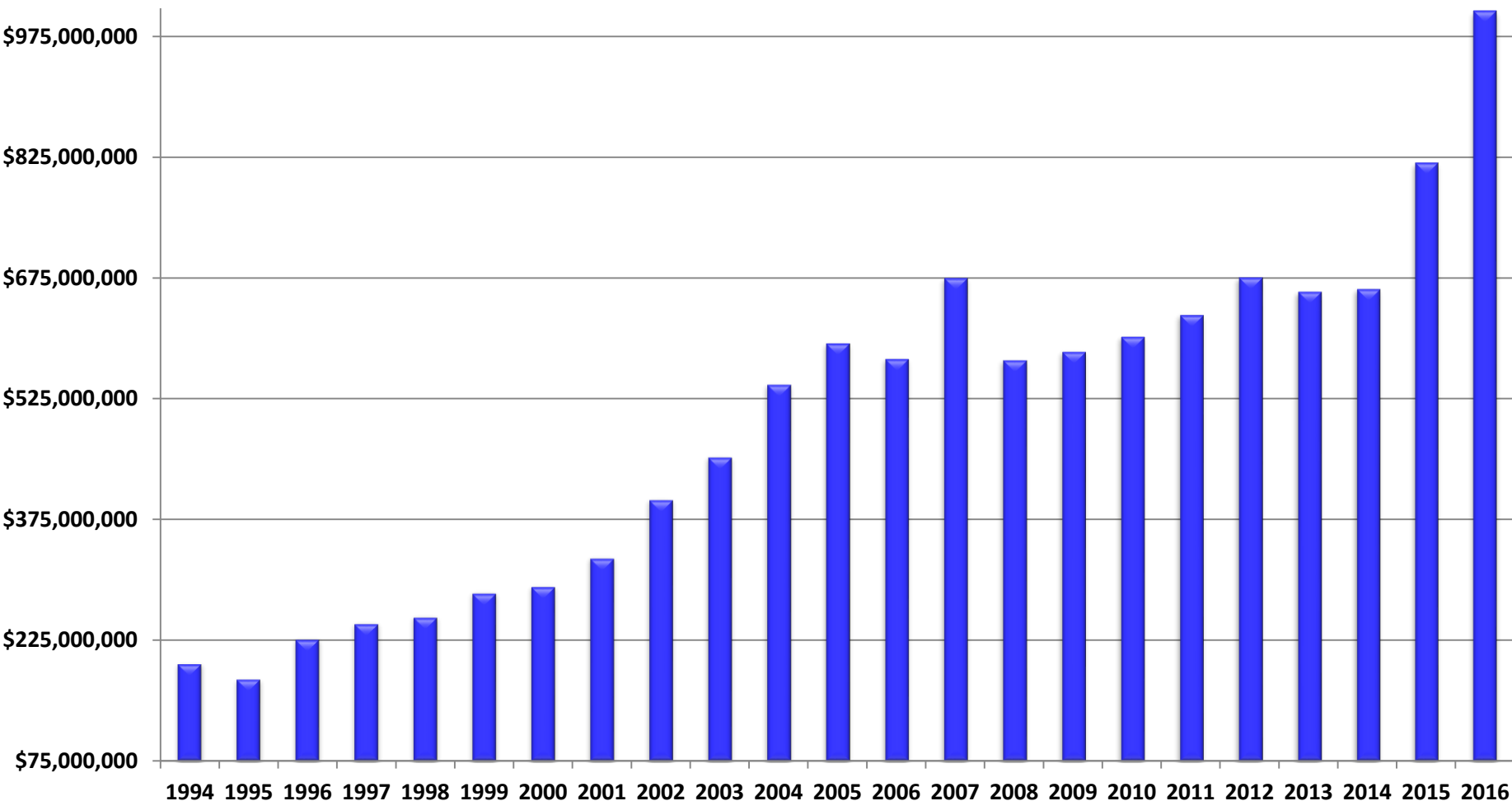
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Average Sale Price - Residential (within QDAR jurisdiction)



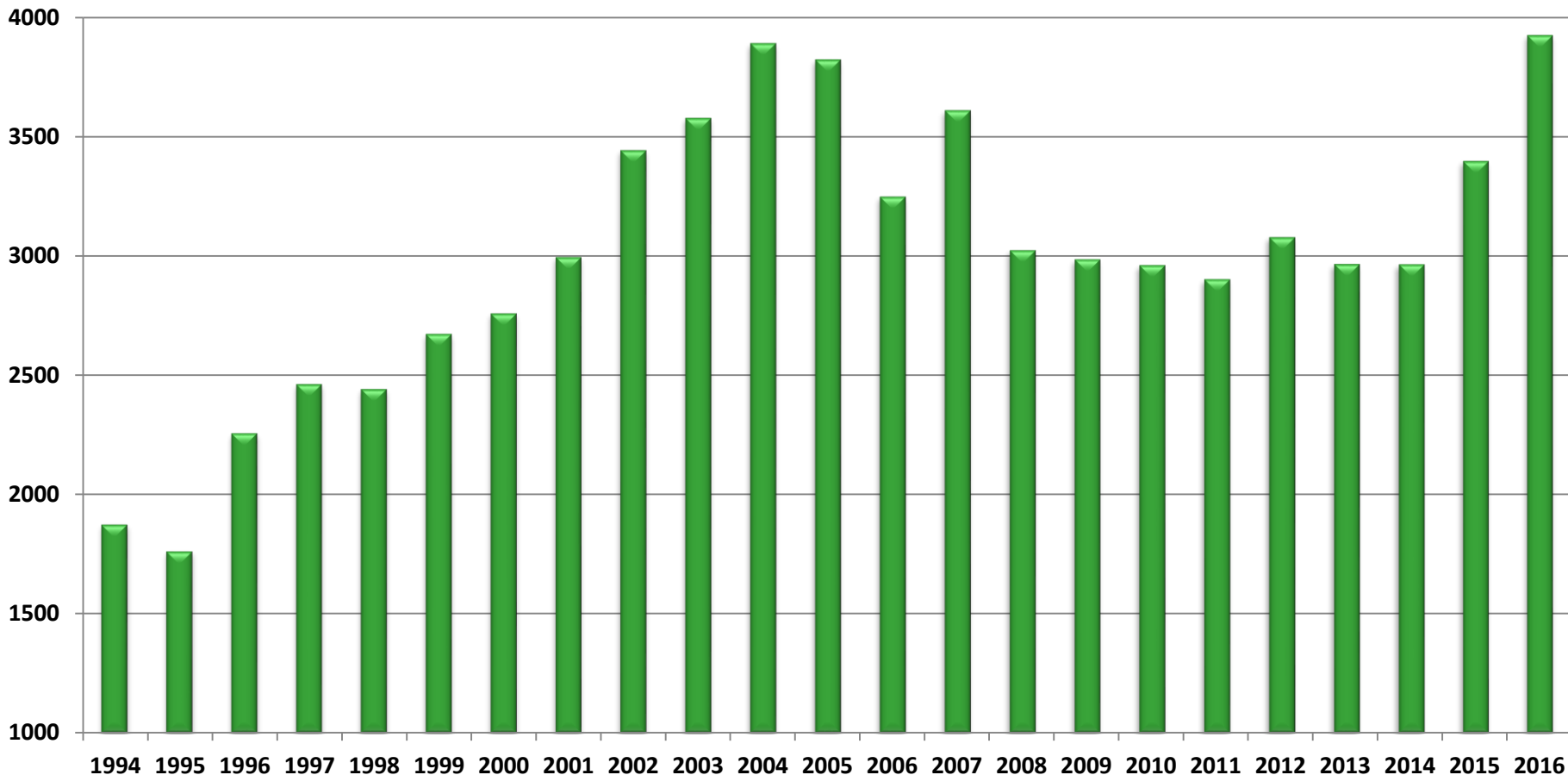
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Dollar Sales - All Property Types (includes outside QDAR jurisdiction)



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Number of Sales - All Property Types (includes outside QDAR jurisdiction)



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