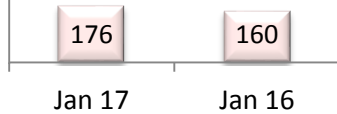
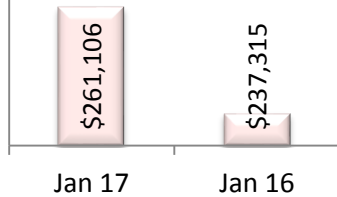


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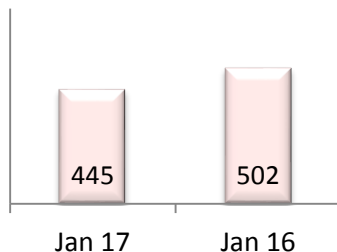
### QDAR Sales All Property Types



### QDAR Average Price All Property Types



### New QDAR Listings All Property Types



#### President Cathy Polan's Comments:

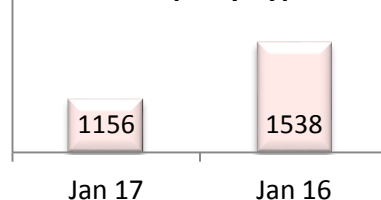
Dollar Sales for All Property Types for January 2017 shows an increase of 21% over January 2016, with Residential Dollar Sales for the month up 27.7% over the same month last year. Residential Sales in Units is 151 units in 2017, up from 142 units in 2016. Active Residential Listings is down 35.1% from a year ago, coming in at 636 listings compared to 980 in 2016.

The Quinte area is starting off the new year with healthy sales, reflected both in total number of units sold, coming in with 176 and a dollar amount of \$45,954,631. Interest rates continue to be low and Buyers are very active. The local real estate market offers great value to young, new families and for others searching for an active retirement area – Quinte offers it all.

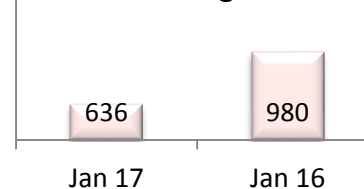
The past few months have remained consistent, with approximately 3.5 months of inventory, and continue to be a Sellers' market with fewer Residential Properties available. If you are considering selling your property now may be a great time to contact a Local REALTOR® to assist you. A Professional Local REALTOR® has many available resources to help make a potentially complicated transaction a bit easier for you and your family.

Clicking the link [REALTOR® Code](#) offers information on obligations a Professional REALTOR® has agreed to follow, helping ensure the purchase and/or sale of your property is as stress free as possible.

### QDAR Active Listings All Property Types



### QDAR Residential Listings



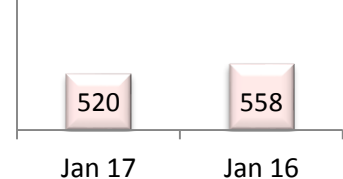
### Economic/Mortgage Indicators

Prime Rate*	
Jan 2016	- 2.70%
Conventional Mortgage*	
1 year	- 3.14%
3 year	- 3.39%
5 year	- 4.64%

#### Sources and Notes:

\*Bank of Canada, Rates for most recently completed month

### QDAR Non-Residential Listings



All Above figures reflect all transactions, including outside QDAR jurisdiction

### Sales – All Property Types

\$0 to \$99k	14	units	representing	7.95%	of sales
\$100k to \$159k	16	units	representing	9.09%	of sales
\$160k to \$199k	33	units	representing	18.75%	of sales
\$200k to \$259k	40	units	representing	22.73%	of sales
\$260k to \$349k	37	units	representing	21.02%	of sales
\$350k to \$399k	15	units	representing	8.52%	of sales
\$400k to \$499k	9	units	representing	5.11%	of sales
\$500k to \$749k	9	units	representing	5.11%	of sales
\$750k to \$999k	3	units	representing	1.70%	of sales
\$1,000,000 +	0	units	representing	0.00%	of sales
	176			100%	

### Major Area Average Days on Market of Solds

Belleville	69
Brighton	0
Centre Hastings	0
Cramahe	0
Madoc Twp	0
Marmora and Lake	0
Trent Hills	0
Prince Edward	60
Quinte West	30
Stirling/Rawdon	0
Tweed Munic	0
Tyendinaga	223
<b>Average</b>	<b>68</b>

### Sales – Residential

\$0 to \$99k	5	units	representing	3.31%	of sales
\$100k to \$159k	14	units	representing	9.27%	of sales
\$160k to \$199k	33	units	representing	21.85%	of sales
\$200k to \$259k	38	units	representing	25.17%	of sales
\$260k to \$349k	32	units	representing	21.19%	of sales
\$350k to \$399k	14	units	representing	9.27%	of sales
\$400k to \$499k	9	units	representing	5.96%	of sales
\$500k to \$749k	6	units	representing	3.97%	of sales
\$750k to \$999k	0	units	representing	0.00%	of sales
\$1,000,000 +	0	units	representing	0.00%	of sales
	151			100%	

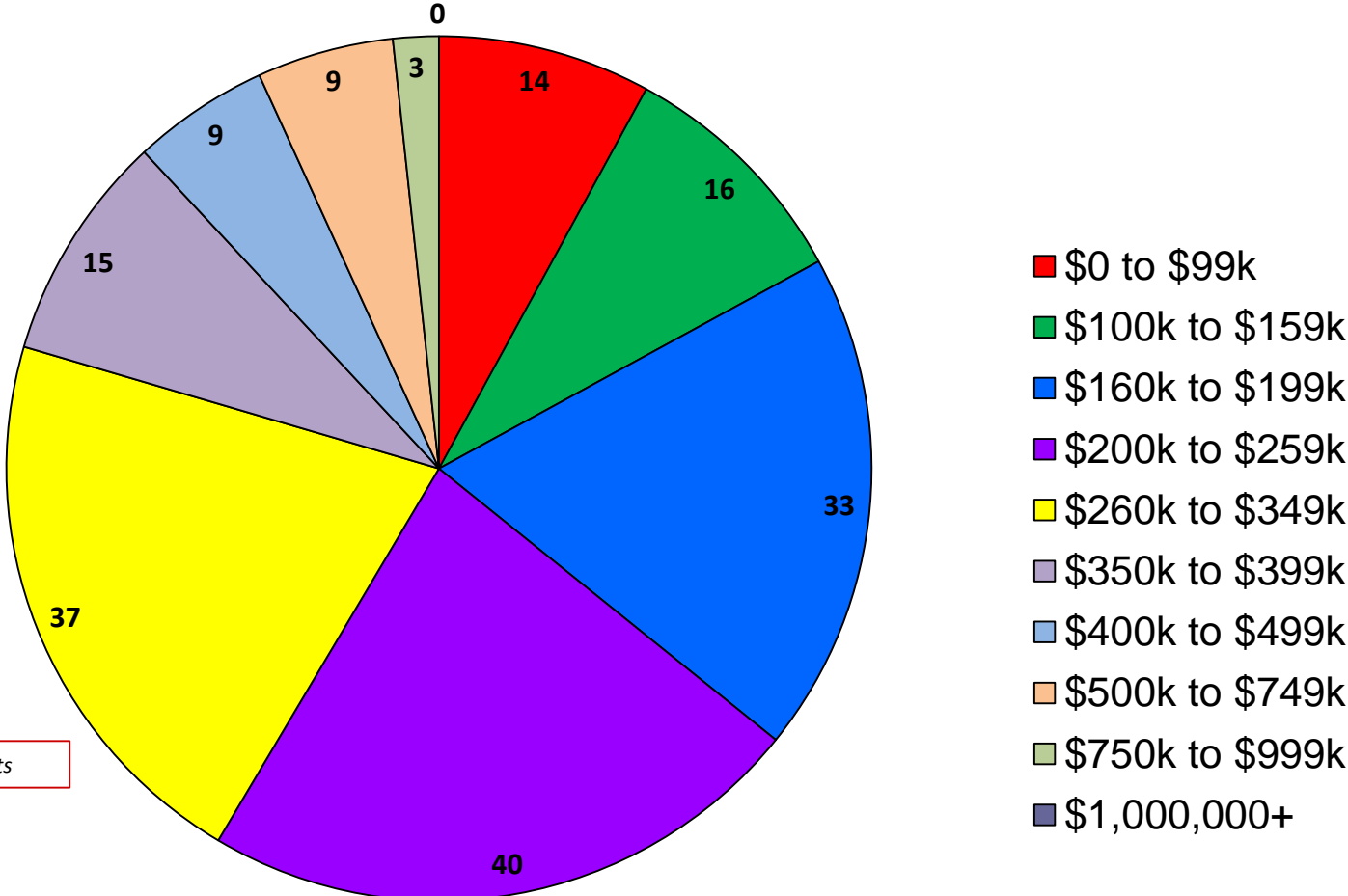
### Major Area Average Days on Market of Solds

Belleville	56
Brighton	52
Centre Hastings	61
Cramahe	9
Madoc Twp	29
Marmora and Lake	89
Trent Hills	0
Prince Edward	57
Quinte West	59
Stirling/Rawdon	0
Tweed Munic	35
Tyendinaga	44
<b>Average</b>	<b>55</b>

*Above figures reflect all transactions, including outside QDAR jurisdiction*

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## Sales - All Property Types

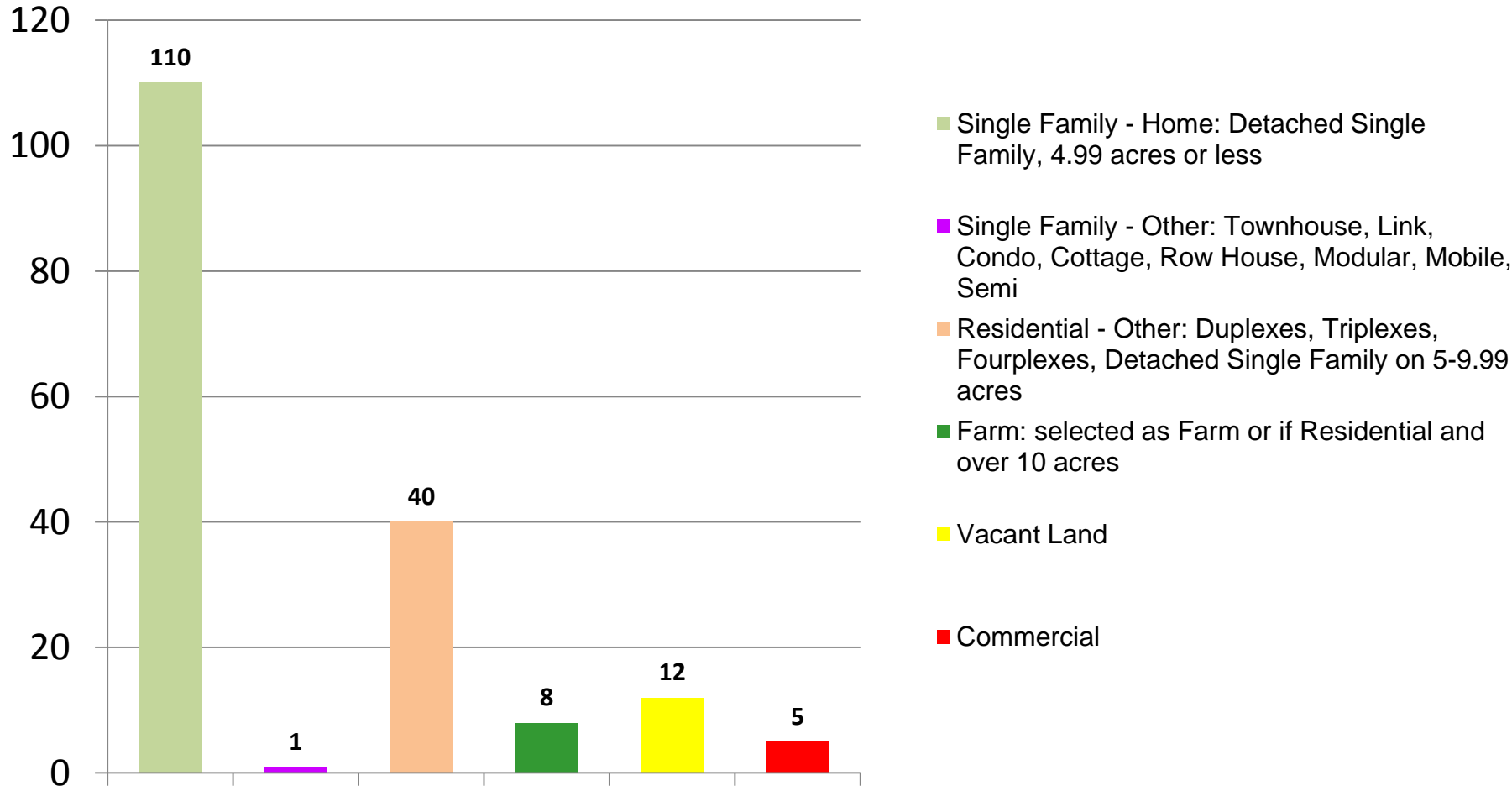


Numbers indicate units

Above figures reflect all transactions, including outside QDAR jurisdiction

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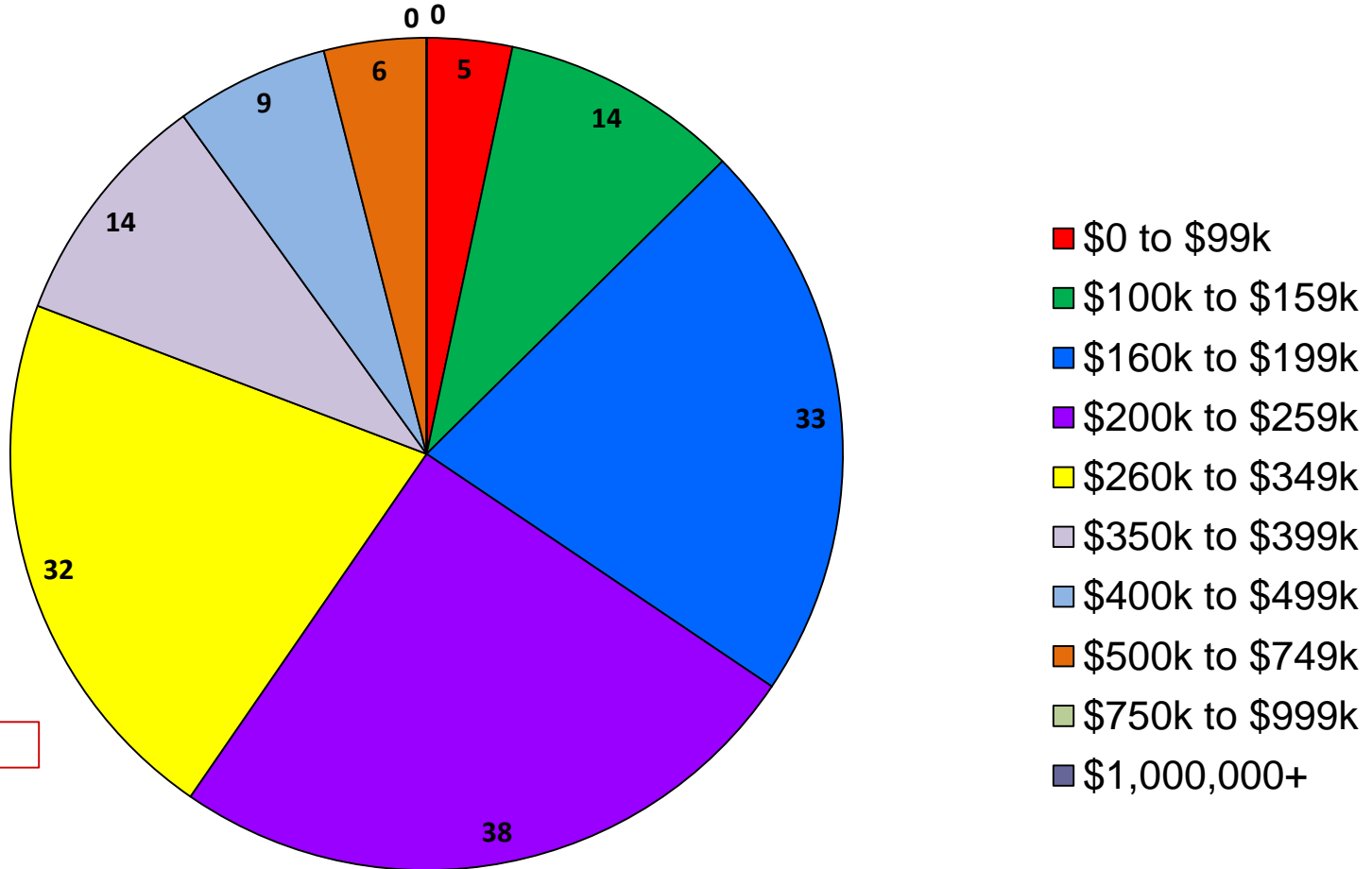
## Sales - All Property Types



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## Sales - Residential



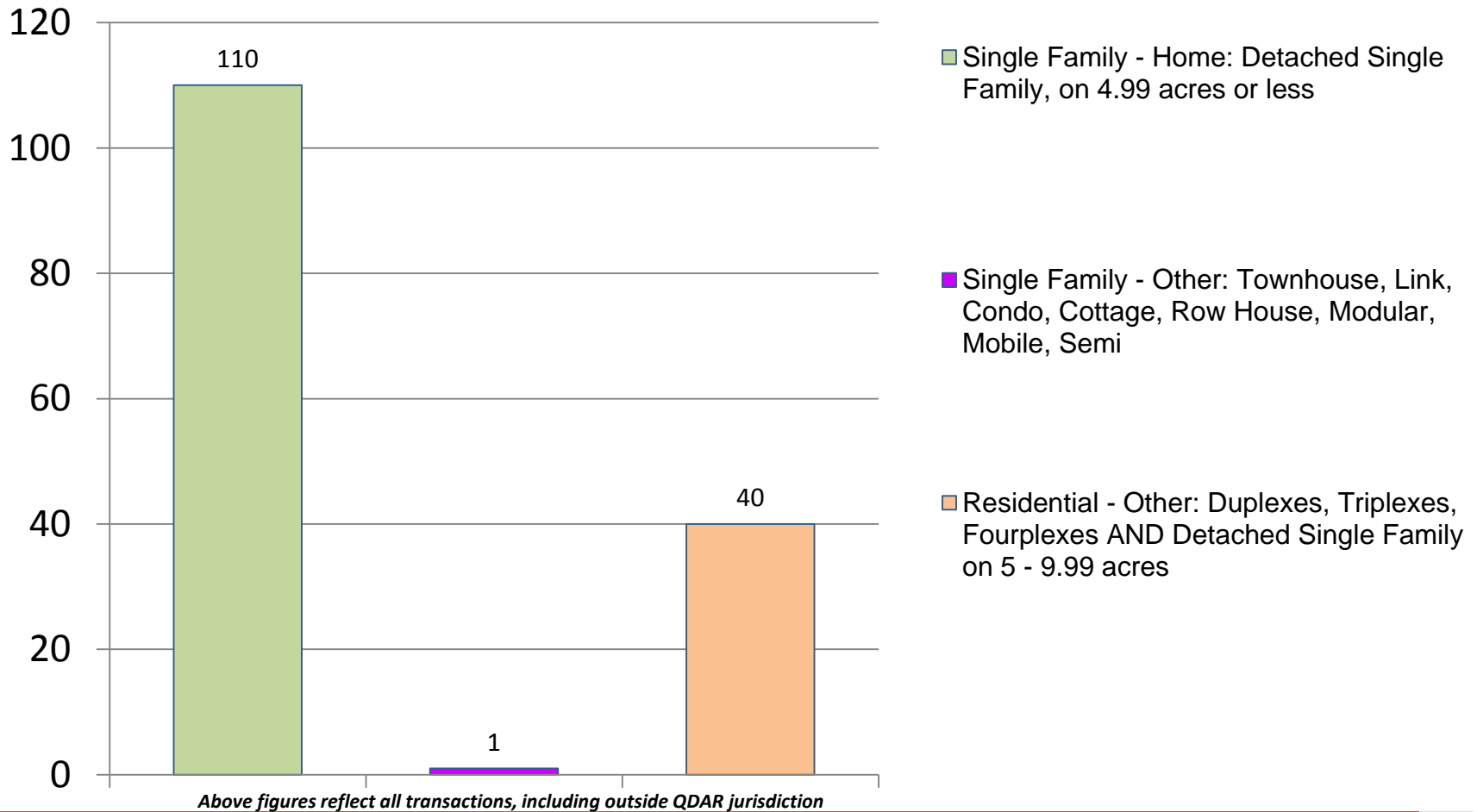
Numbers indicate units

Above figures reflect all transactions, including outside QDAR jurisdiction

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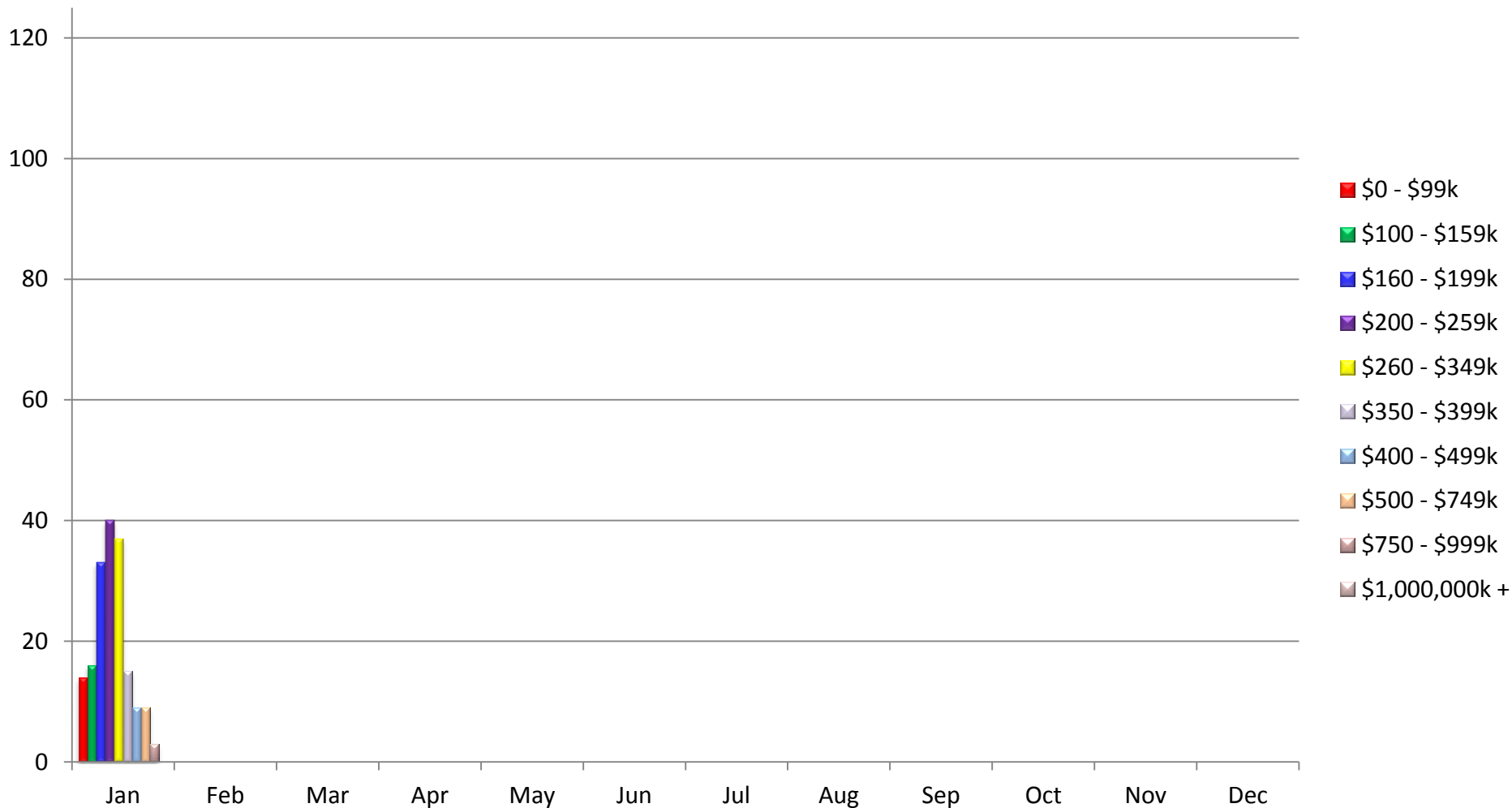
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## Sales - Residential



For All QDAR Member Inquiries: (613)969-7873 / For All Media/Public Inquiries: (613)969-7873

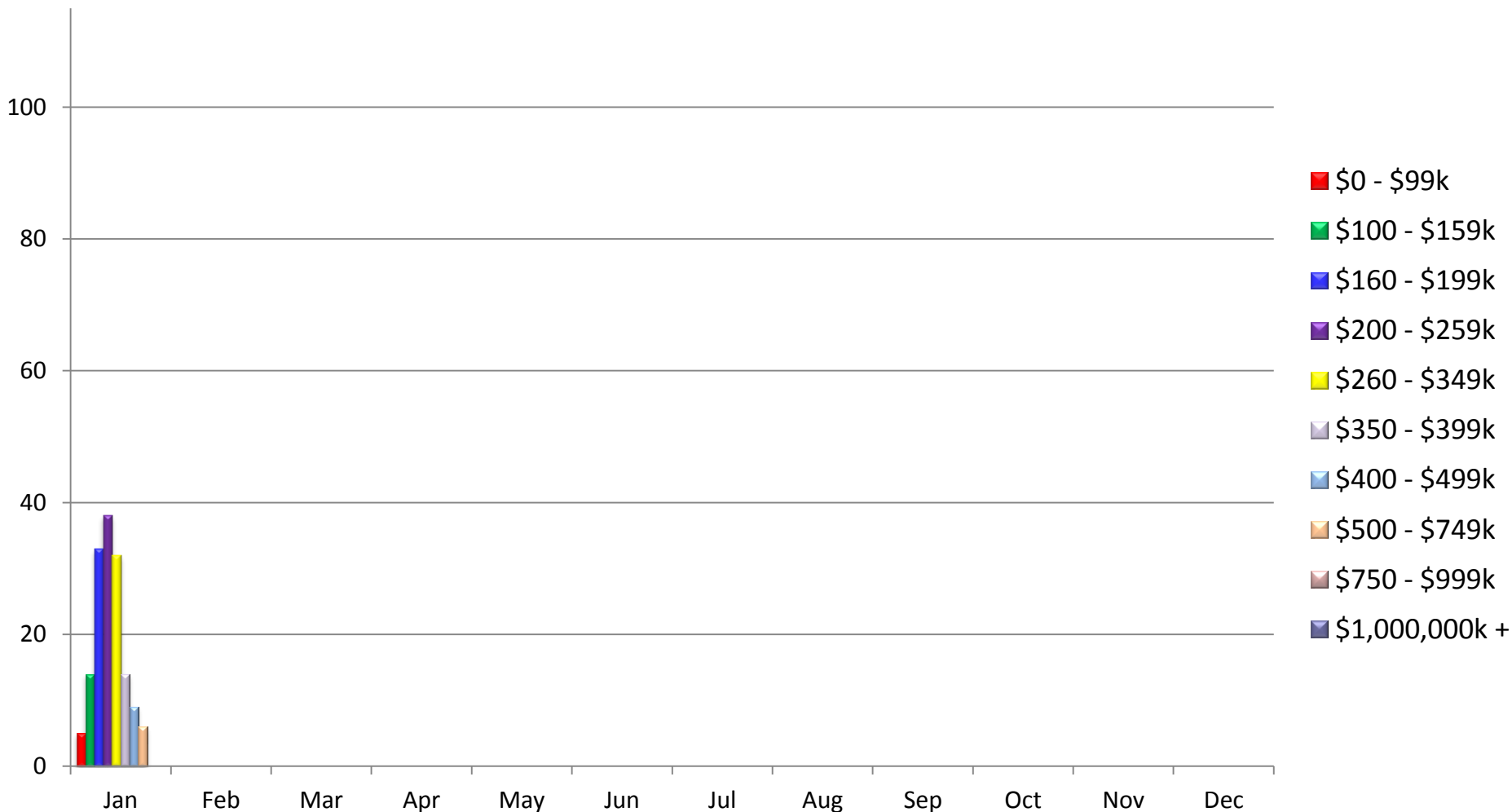
## Dollar Sales - All Property Types



Above figures reflect all transactions, including outside QDAR jurisdiction

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## Dollar Sales - Residential



Above figures reflect all transactions, including outside QDAR jurisdiction



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## Statistical Information\*

	2017	2016	% Change
Dollar Sales - All Property Types - for January, 2017	\$45,954,631	\$37,970,347	21.0%
Dollar Sales - Residential - for January, 2017	\$38,639,431	\$30,251,347	27.7%
Listings - All Property Types - for January, 2017	445	502	-11.4%
Listings - Residential - for January, 2017	313	370	-15.4%
Sales - All Property Types - for January, 2017	176	160	10.0%
Sales - Residential - for January, 2017	151	142	6.3%
Average Res. Sold for January, 2017	255,890	213,038	20.1%
Average Sold for January, 2017	261,106	237,315	10.0%
Total Active Residential	636	980	-35.1%
Total Active Non-Residential	520	558	-6.8%
Total Active Listings	1,156	1,538	-24.8%

*Above figures reflect all transactions, including outside QDAR jurisdiction*

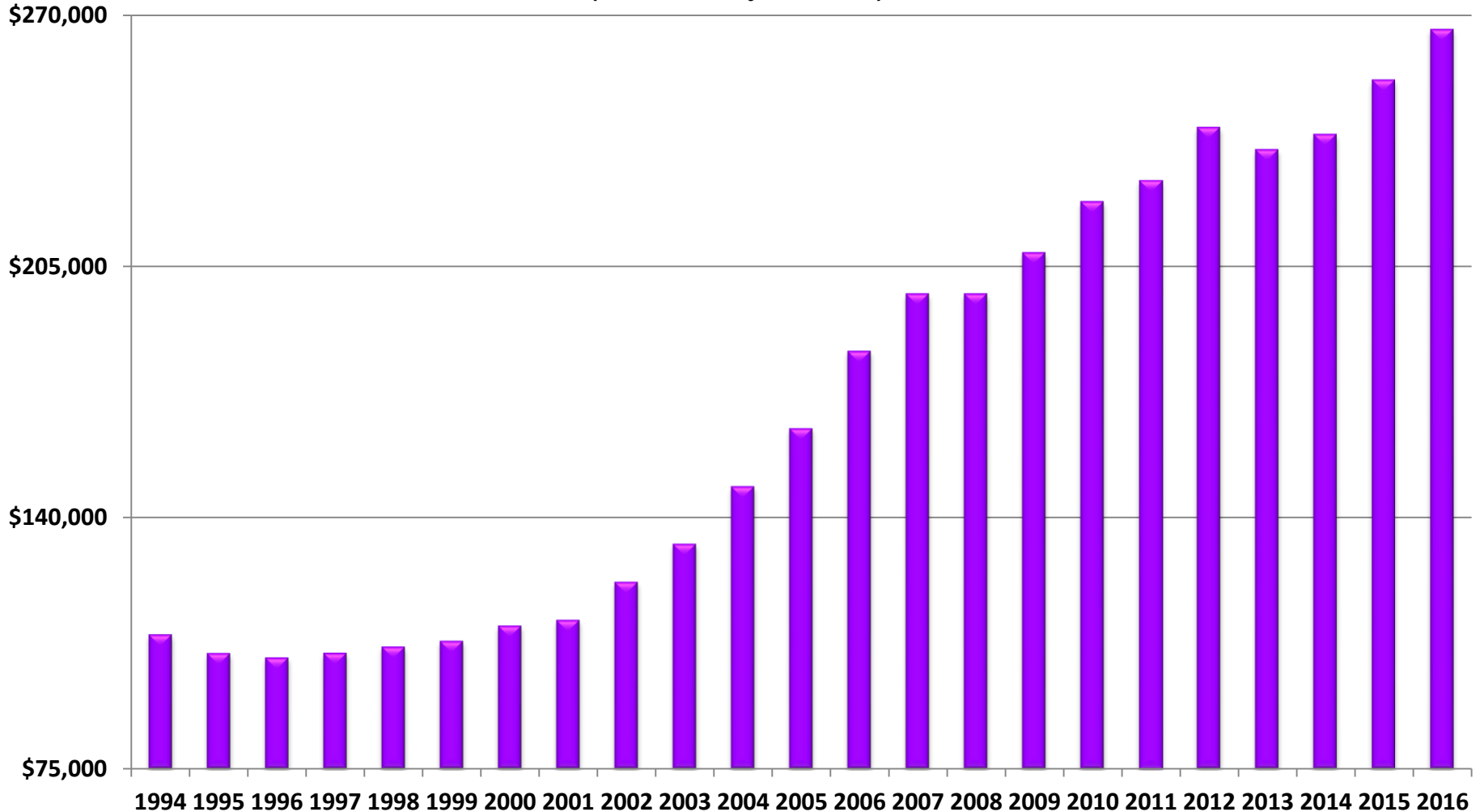
\*Statistical information including the dollar sales volume, # of sales, # of listings, days on the market and average sale prices are based on firm transactions entered into the QDAR MLS® system between the first and last day of the month or the period reported.

MLS® is a co-operative marketing system used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

The Quinte & District Association of REALTORS® Inc. is an Association of approximately 380 Ontario licensed REALTORS®. QDAR MLS® includes the Greater Quinte Region of Belleville, Quinte West, Prince Edward, Madoc, Marmora, Stirling, Tweed, Brighton, Trent Hills, Colborne, and Deseronto along with surrounding communities.

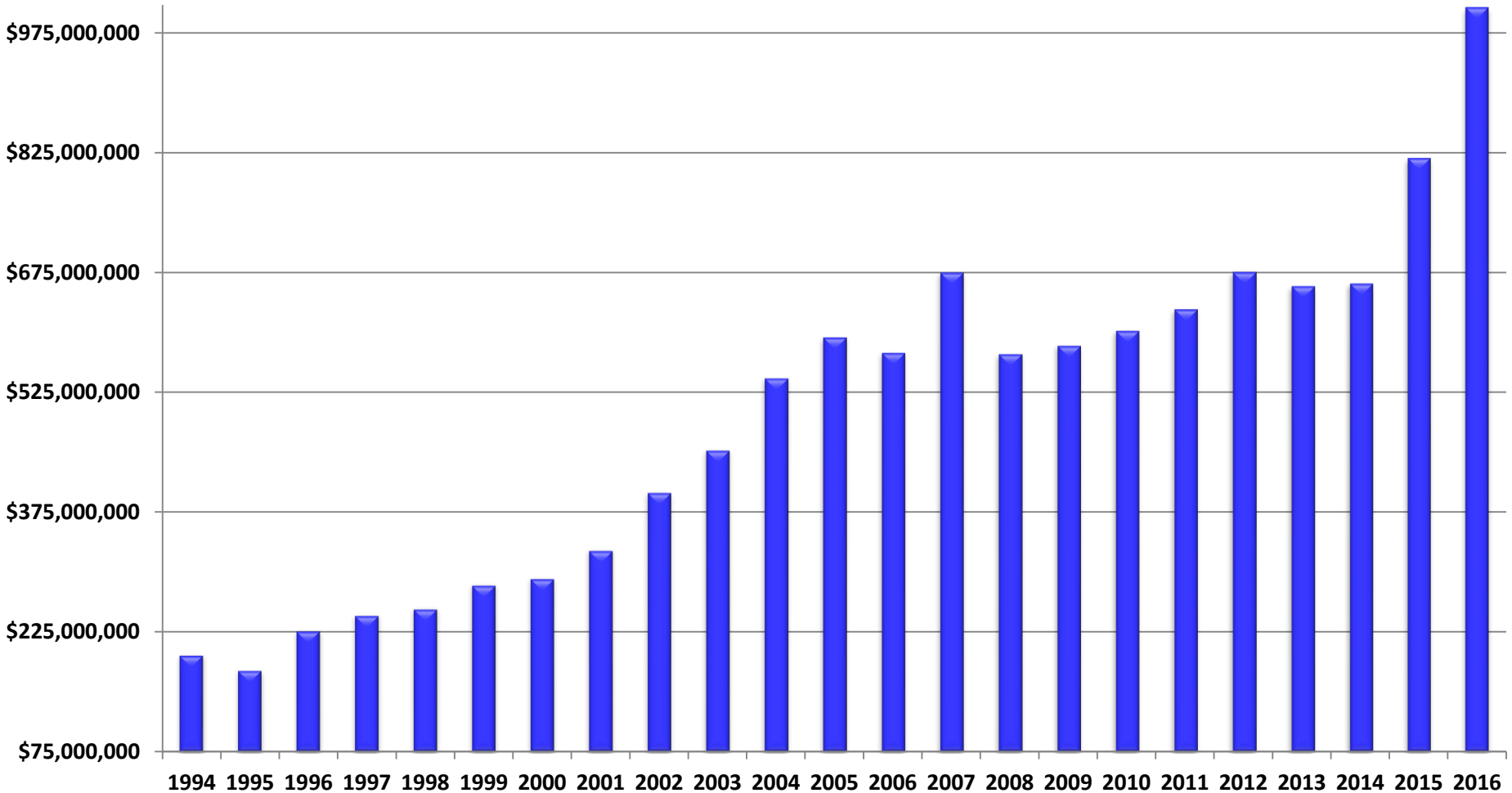
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## Average Sale Price - Residential (within QDAR jurisdiction)



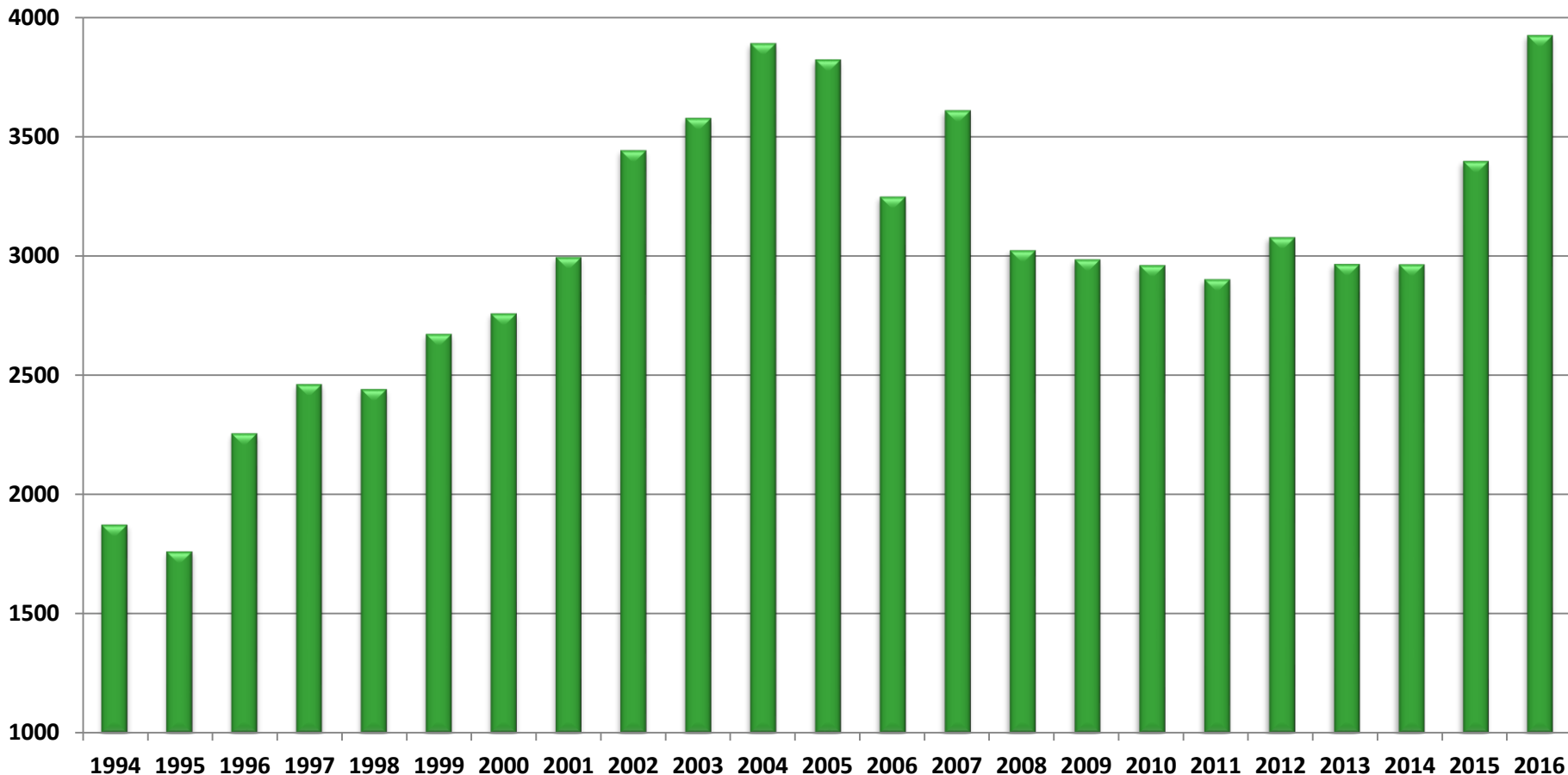
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## Dollar Sales - All Property Types (includes outside QDAR jurisdiction)



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### Number of Sales - All Property Types (includes outside QDAR jurisdiction)



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Lake Ontario

