

President Natasha Huizinga's Comments:

July 2018 monthly Dollar Sales for All Property Types was \$103,131,458 up a modest 6.6% from 2017, which was \$96,770,388. The monthly Dollar Sales for Residential Listings comes in with a healthy increase of 15.7% with the month-end number of \$97,978,178 for 2018 compared to \$84,656,588 for 2017.

Residential Sales in Units sold in July were also slightly up in 2018, with 286 units sold compared to 278 units in 2017, reflecting a 2.9% increase. The Average Sale Price for Residential listings has increased 12.5% over the same time last year, coming in at \$342,581 for 2018 and \$304,520 for 2017.

The 487 new Residential properties listed in July reflected an increase of 15.7% over the 421 Residential listings that were added in July 2017. The total Active Residential Listings continues to follow the trend that started in March 2018, with 853 Active Residential listings compared to 778 listings in 2017, reflecting a 9.6% increase.

As reported in June by the Canadian Real Estate Association (CREA), the Quinte area continues to offer affordable housing, coming in with a Residential Average Purchase price of \$326,142. Of the 18 Ontario areas tracked by CREA for the National Price Map, only Thunder Bay, Sudbury and Windsor-Essex offer a lower Average Residential Purchase price.

Economic/Mortgage Indicators

Prime Rate*

July 2018 - 3.70%

Conventional Mortgage*

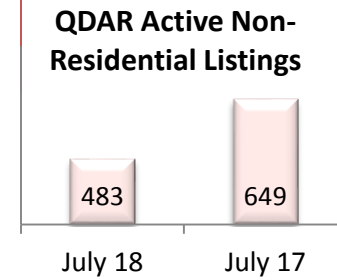
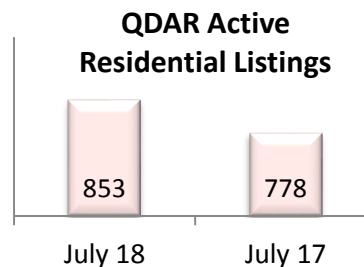
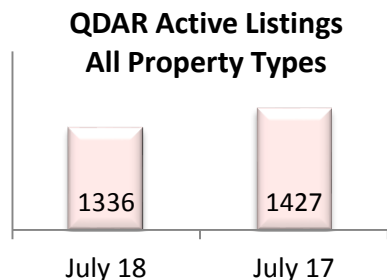
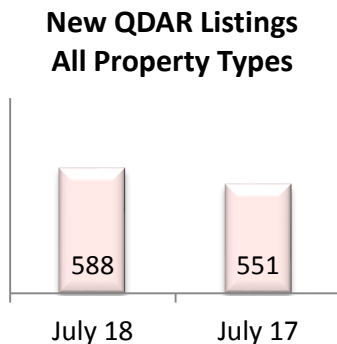
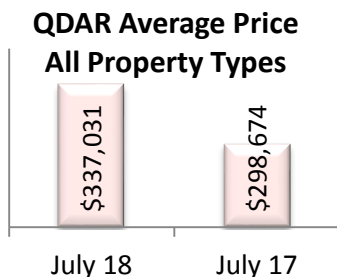
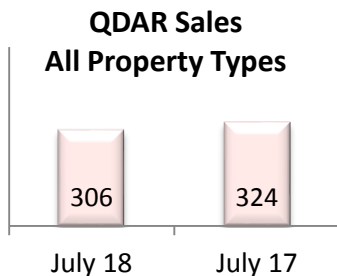
1 year - 3.49%

3 year - 4.30%

5 year - 5.34%

Sources and Notes:

*Bank of Canada, Rates for most recently completed month



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Residential Activity by Region *(Below figures reflect ONLY QDAR Members' Sales)*

District	Sales Units	Average Sales Price	Average Days on Market
Belleville (City)			
Belleville Ward	74	\$307,387	33
Thurlow Ward	16	\$384,306	34
Brighton (Muni)			
Brighton (Town)	20	\$372,800	64
Brighton (Twp)	6	\$327,667	49
Centre Hastings (Muni)			
Huntingdon Ward	3	\$346,000	70
Madoc Ward	6	\$197,683	60
Cramahe (Twp)			
Colborne	1	\$456,723	34
North of Hwy 401 (Cramahe)	1	\$276,000	6
South of Hwy 401 (Cramahe)	0	\$0	0
Deseronto (Town)			
Deseronto (town)	4	\$167,250	41
Madoc (Twp)			
None	2	\$212,450	57
Marmora & Lake (Twp)			
Lake Ward	0	\$0	0
Marmora Ward	5	\$267,100	56

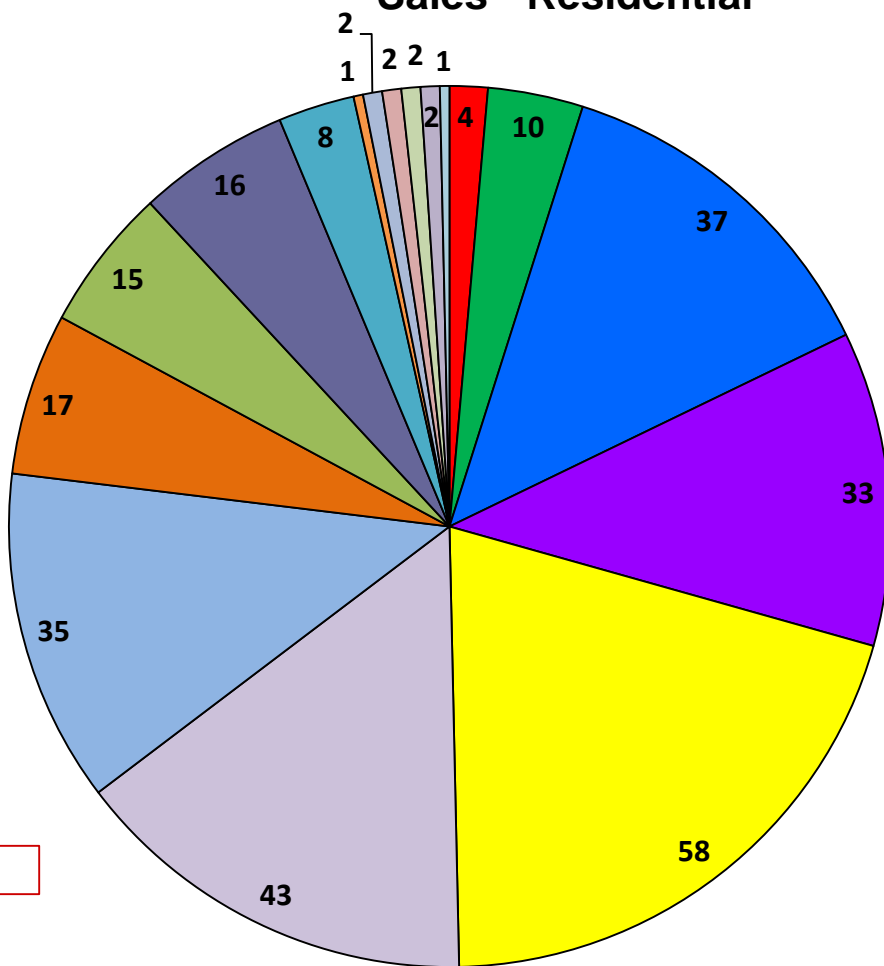
District	Sales Units	Average Sales Price	Average Days on Market
Prince Edward County (Muni)			
Ameliasburg Ward	15	\$465,826	84
Athol Ward	1	\$380,000	16
Bloomfield Ward	1	\$85,000	2
Hallowell Ward	9	\$476,001	93
Hillier Ward	6	\$450,500	35
North Marysburg Ward	3	\$743,333	80
Picton Ward	6	\$306,083	55
Sophiasburg Ward	2	\$779,710	73
South Marysburg Ward	2	\$396,650	49
Wellington Ward	4	\$327,000	64
Quinte West (City)			
Frankford Ward	1	\$185,000	5
Sidney Ward	18	\$272,909	22
Trenton Ward	29	\$247,447	21
Murray Ward	20	\$411,212	45
Stirling-Rawdon (Twp)			
Rawdon Ward	1	\$291,000	13
Stirling Ward	2	\$317,400	17
Trent Hills			
Seymour	2	\$366,500	108
Tweed (Muni)			
Elzevir (Twp)	0	\$0	0
Hungerford (Twp)	3	\$227,667	29
Tweed (Village)	6	\$227,333	44
Tyendinaga			
Tyendinaga	4	\$304,975	34

All Property Types Activity by Region (Below figures reflect ONLY QDAR Members' Sales)

District	Sales Units	Average Sales Price	Average Days on Market
Belleville (City)			
Belleville Ward	80	\$306,083	36
Thurlow Ward	16	\$384,306	34
Brighton (Muni)			
Brighton (Town)	21	\$364,567	64
Brighton (Twp)	6	\$327,667	49
Centre Hastings (Muni)			
Huntingdon Ward	4	\$275,750	86
Madoc Ward	6	\$197,683	60
Cramahe (Twp)			
Colborne	1	\$456,723	34
North of Hwy 401 (Cramahe)	1	\$276,200	6
South of Hwy 401 (Cramahe)	0	\$0	0
Deseronto (Town)			
Deseronto (town)	4	\$167,250	41
Madoc (Twp)			
None	2	\$212,450	57
Marmora & Lake (Twp)			
Lake Ward	0	\$0	0
Marmora Ward	5	\$267,100	56

District	Sales Units	Average Sales Price	Average Days on Market
Prince Edward County (Muni)			
Ameliasburg Ward	16	\$441,399	80
Athol Ward	2	\$265,000	10
Bloomfield Ward	2	\$180,000	20
Hallowell Ward	10	\$430,901	88
Hillier Ward	8	\$500,125	42
North Marysburg Ward	4	\$982,500	84
Picton Ward	6	\$306,083	55
Sophiasburg Ward	3	\$553,973	70
South Marysburg Ward	2	\$396,650	49
Wellington Ward	4	\$327,000	64
Quinte West (City)			
Frankford Ward	1	\$185,000	5
Sidney Ward	18	\$272,909	22
Trenton Ward	31	\$241,805	21
Murray Ward	20	\$411,212	45
Stirling-Rawdon (Twp)			
None	0	\$0	0
Rawdon Ward	1	\$291,000	13
Stirling Ward	2	\$317,400	17
Trent Hills			
Seymour	2	\$366,500	108
Tweed (Muni)			
Elzevir (Twp)	1	\$45,000	28
Hungerford (Twp)	5	\$197,376	40
Tweed (Village)	6	\$227,333	44
Tyendinaga			
None	0	\$0	0
Tyendinaga	7	\$224,986	102

Sales - Residential

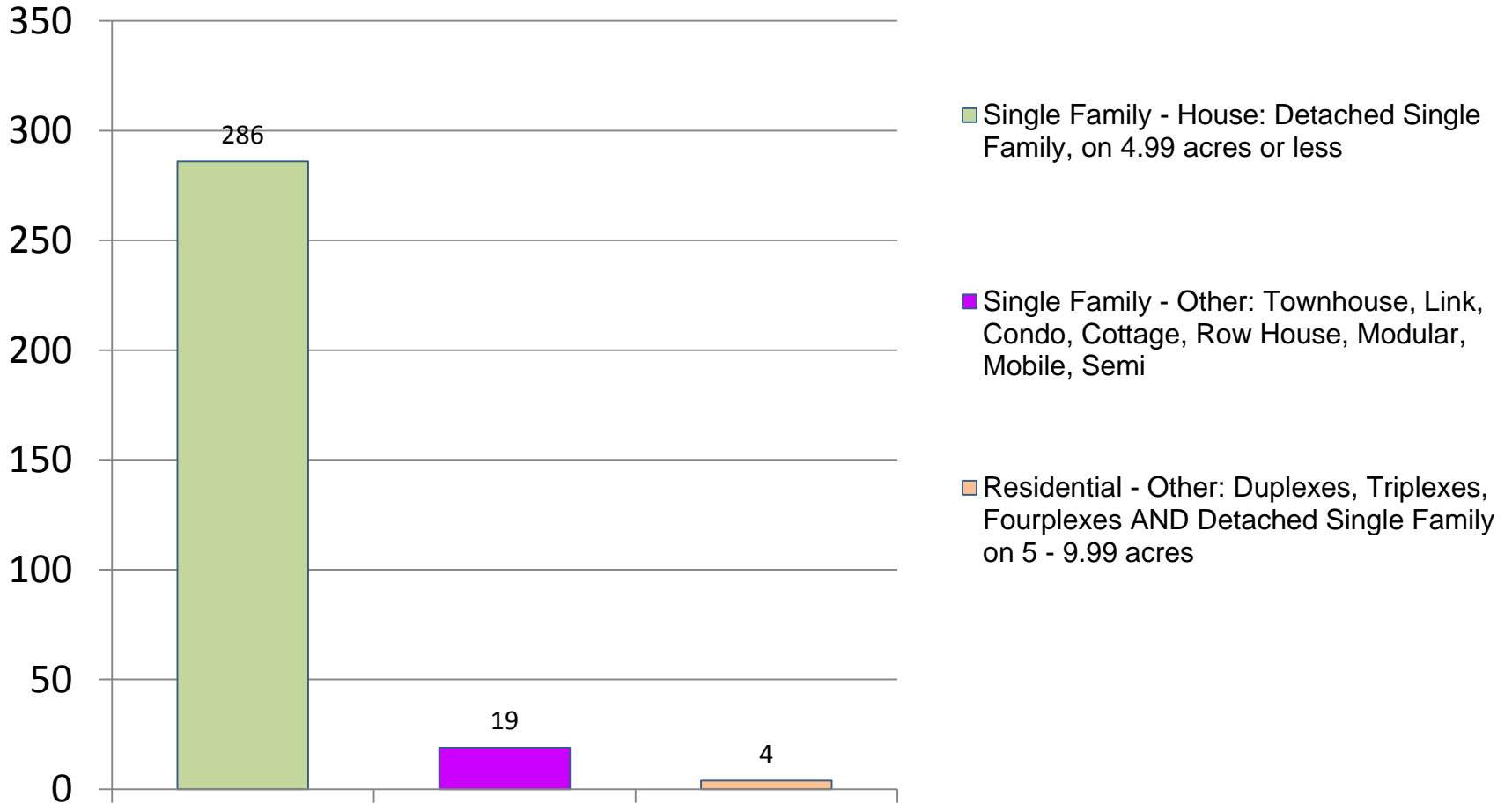


- \$0 to \$99k
- \$100k to \$149k
- \$150k to \$199k
- \$200k to \$249k
- \$250k to \$299k
- \$300k to \$349k
- \$350k to \$399k
- \$400k to \$449k
- \$450k to \$499k
- \$500k to \$599k
- \$600k to \$699k
- \$700k to \$799k
- \$800k to \$899k
- \$900k to \$999k
- \$1m to \$1.199m
- \$1.200m to \$1.399m
- \$1.600m to \$1.799m

Numbers indicate units

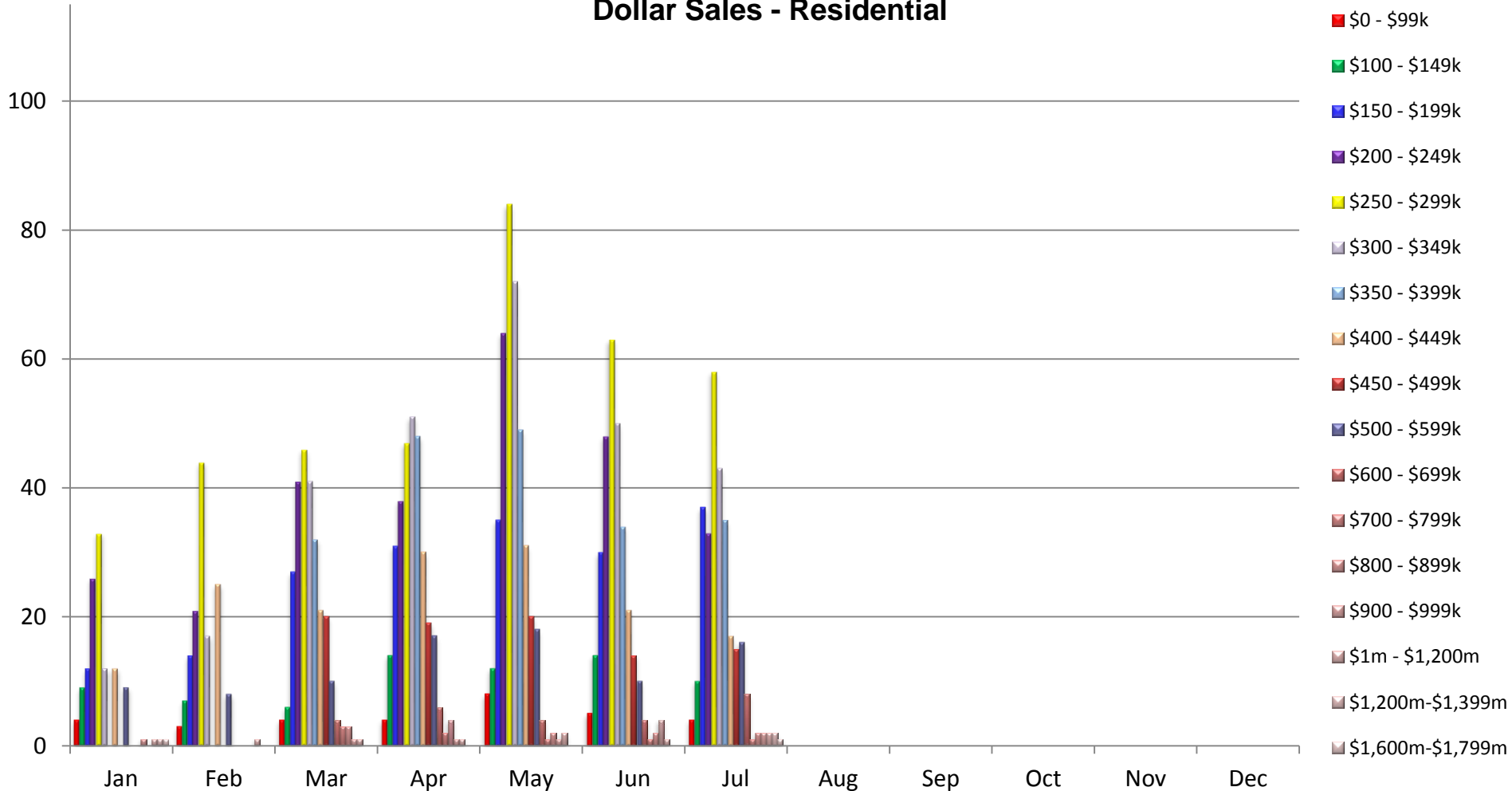
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Sales - Residential



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Dollar Sales - Residential



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Statistical Information*

	2018	2017	% Change
Dollar Sales - All Property Types - to July 31, 2018	\$661,442,444	\$810,077,339	-18.3%
Dollar Sales - All Property Types - for July, 2018	\$103,131,458	\$96,770,388	6.6%
Dollar Sales - Residential - to July 31, 2018	\$602,933,431	\$728,283,741	-17.2%
Dollar Sales - Residential - for July, 2018	\$97,978,178	\$84,656,588	15.7%
Listings - All Property Types - to July 31, 2018	3,879	4,137	-6.2%
Listings - All Property Types - for July, 2018	588	551	6.7%
Listings - Residential - to July 31, 2018	3,129	3,237	-3.3%
Listings - Residential - for July, 2018	487	421	15.7%
Sales - All Property Types - to July 31, 2018	2,026	2,703	-25.0%
Sales - All Property Types - for July, 2018	306	324	-5.6%
Sales - Residential - to July 31, 2018	1,825	2,396	-23.8%
Sales - Residential - for July, 2018	286	278	2.9%
Average Res. Sold to July 31, 2018	330,374	303,958	8.7%
Average Res. Sold for July, 2018	342,581	304,520	12.5%
Average Sold to July 31, 2018	326,477	299,696	8.9%
Average Sold for July, 2018	337,031	298,674	12.8%
Total Active Residential	853	778	9.6%
Total Active Non-Residential	483	649	-25.6%
Total Active Listings	1,336	1,427	-6.4%

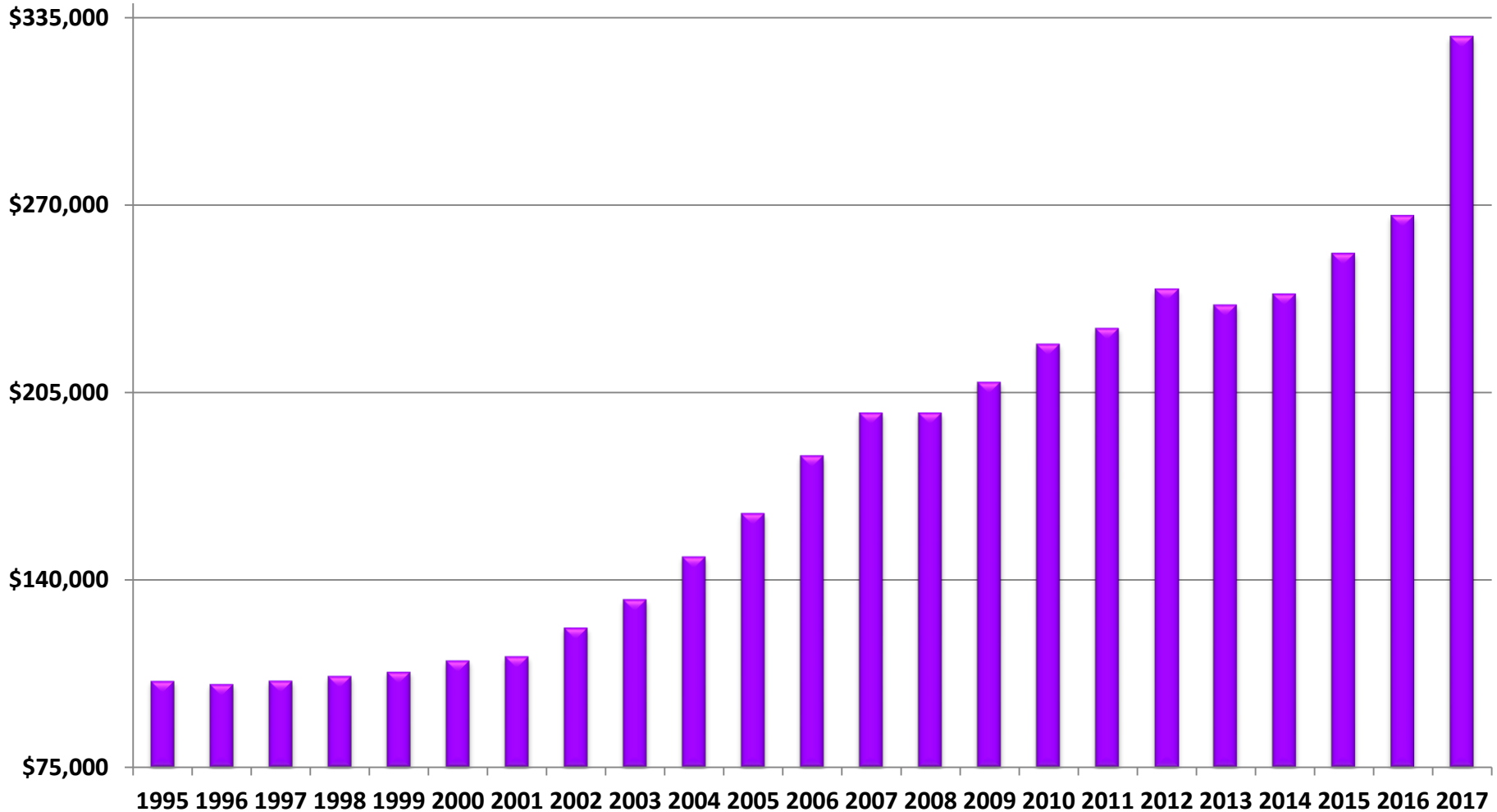
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*Statistical information including the dollar sales volume, # of sales, # of listings, days on the market and average sale prices are based on firm transactions entered into the QDAR MLS® system between the first and last day of the month or the period reported.

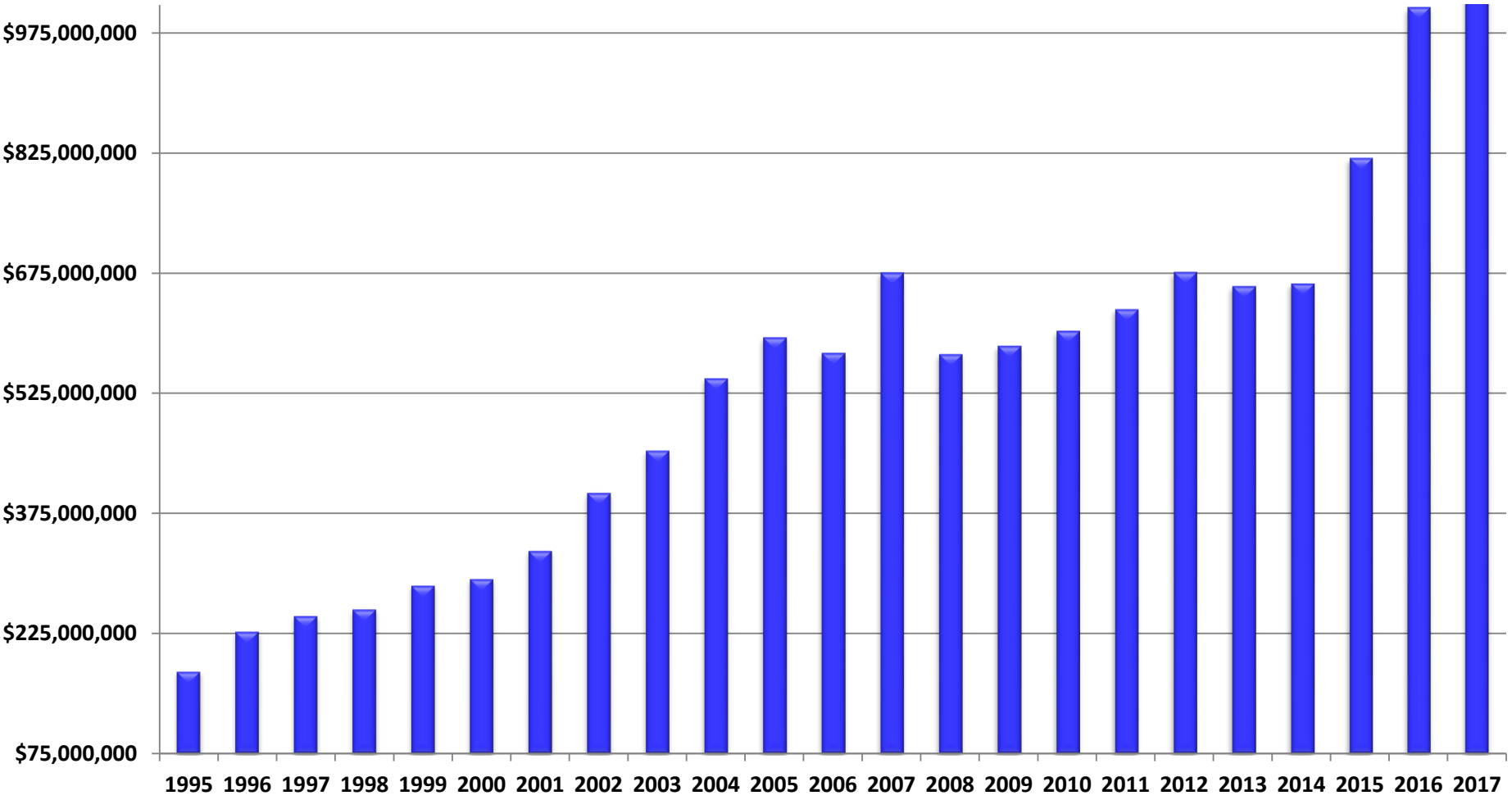
MLS® is a co-operative marketing system used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

The Quinte & District Association of REALTORS® Inc. is an Association of approximately 415 Ontario licensed REALTORS®. QDAR MLS® includes the Greater Quinte Region of Belleville, Quinte West, Prince Edward, Madoc, Marmora, Stirling, Tweed, Brighton, Trent Hills, Colborne, and Deseronto along with surrounding communities.

Average Sale Price - Residential
(within QDAR jurisdiction)



Dollar Sales - All Property Types
(includes outside QDAR jurisdiction)



Number of Sales - All Property Types
(includes outside QDAR jurisdiction)

