

President Natasha Huizinga's Comments:

June 2018 monthly Dollar Sales for All Property Types was \$105,650,730 which is down a modest 2.6% from 2017, which was \$108,430,691. The monthly Dollar Sales for Residential Sales comes in with a slight increase of 2.0% with the month-end number of \$96,586,730 for 2018 compared to \$94,684,241 for 2017.

Residential Sales in Units sold in June were also slightly down in 2018, with 301 units sold compared to 322 units in 2017, reflecting a 6.5% decrease.

The Average Sale Price for Residential listings has increased 9.1% over the same time last year, coming in at \$320,886 for 2018 and \$294,050 for 2017.

The recent trend of increased numbers for available Residential listings continues for the month of June, with Total Active Residential listings coming in with 805 units in 2018 compared to 752 units for the same period a year ago, reflecting a 7.0% increase.

The hot sunny weather is now here, making it a great time to start looking for the perfect real estate solution to any of your real estate needs, whether it is a relocation requirement or a dream to own the perfect cottage. Contact a Local REALTOR® today, to discuss your many options.

Economic/Mortgage Indicators

Prime Rate*

June 2018 - 3.45%

Conventional Mortgage*

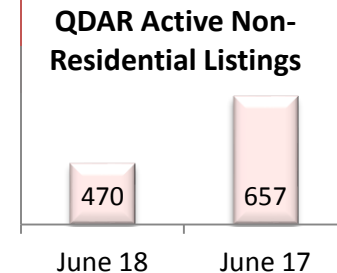
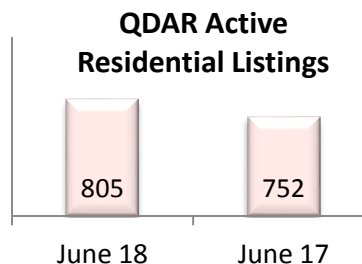
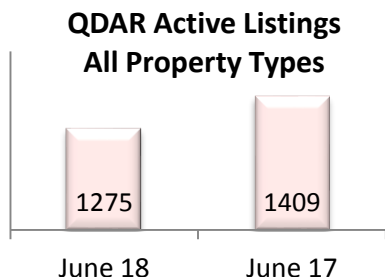
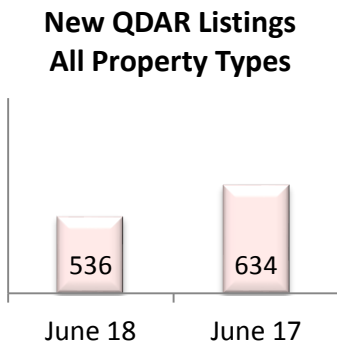
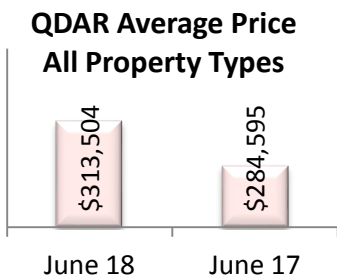
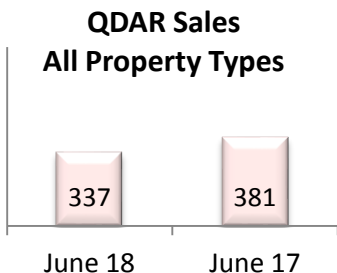
1 year - 3.49%

3 year - 4.30%

5 year - 5.34%

Sources and Notes:

*Bank of Canada, Rates for most recently completed month



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Residential Activity by Region (Below figures reflect ONLY QDAR Members' Sales)

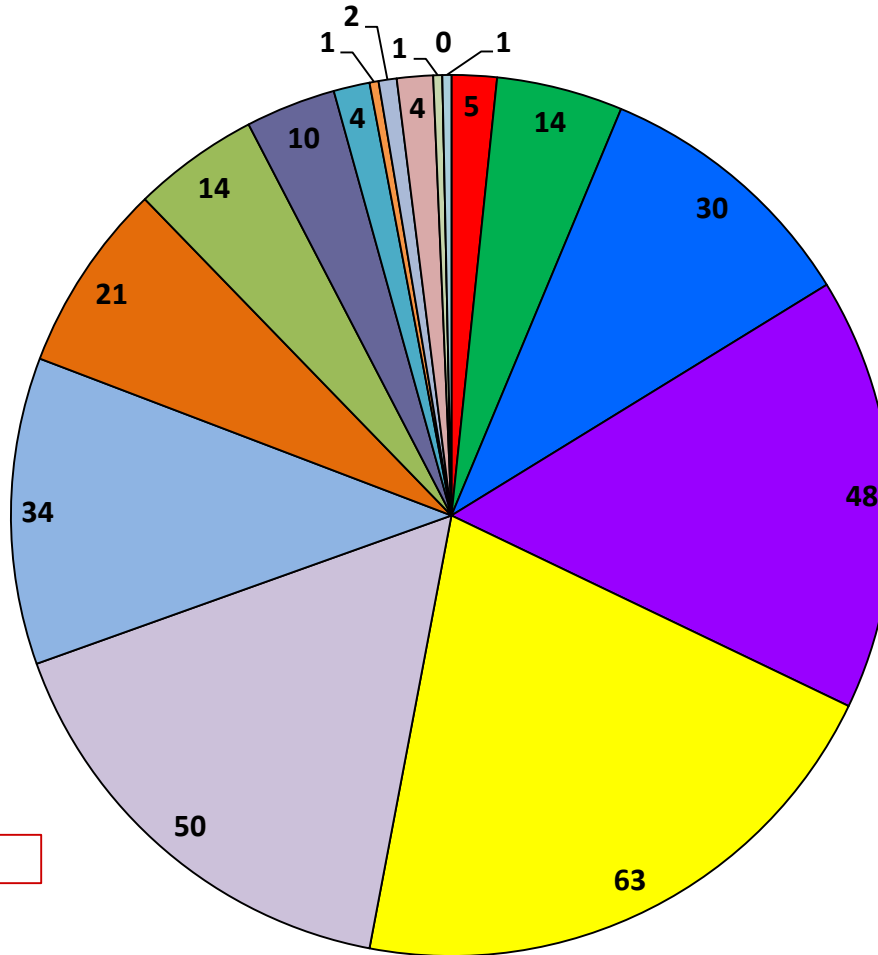
District	Sales Units	Average Sales Price	Average Days on Market
Belleville (City)			
Belleville Ward	69	\$271,080	29
Thurlow Ward	20	\$332,755	26
Brighton (Muni)			
Brighton (Town)	14	\$396,521	82
Brighton (Twp)	3	\$372,167	15
Centre Hastings (Muni)			
Huntingdon Ward	6	\$350,850	14
Madoc Ward	3	\$248,333	41
Cramahe (Twp)			
Colborne	1	\$260,000	13
North of Hwy 401 (Cramahe)	1	\$950,000	95
South of Hwy 401 (Cramahe)	4	\$414,300	18
Deseronto (Town)			
Deseronto (town)	0	\$0	0
Madoc (Twp)			
None	3	\$266,300	34
Marmora & Lake (Twp)			
Lake Ward	1	\$150,000	34
Marmora Ward	5	\$300,000	49

District	Sales Units	Average Sales Price	Average Days on Market
Prince Edward County (Muni)			
Ameliasburg Ward	13	\$390,062	30
Athol Ward	2	\$352,950	121
Bloomfield Ward	1	\$355,000	22
Hallowell Ward	4	\$512,563	52
Hillier Ward	5	\$629,000	72
North Marysburg Ward	3	\$445,000	22
Picton Ward	5	\$319,800	45
Sophiasburg Ward	9	\$368,333	38
South Marysburg Ward	5	\$460,816	20
Wellington Ward	6	\$506,583	33
Quinte West (City)			
Frankford Ward	12	\$316,825	15
Sidney Ward	20	\$277,453	31
Trenton Ward	39	\$272,231	31
Murray Ward	16	\$380,913	19
Stirling-Rawdon (Twp)			
Rawdon Ward	2	\$219,500	14
Stirling Ward	7	\$300,286	15
Trent Hills			
Seymour	1	\$596,000	26
Tweed (Muni)			
Elzevir (Twp)	4	\$185,625	56
Hungerford (Twp)	4	\$245,250	59
Tweed (Village)	1	\$117,000	89
Tyendinaga			
Tyendinaga	10	\$308,481	42

All Property Types Activity by Region *(Below figures reflect ONLY QDAR Members' Sales)*

District	Sales Units	Average Sales Price	Average Days on Market	District	Sales Units	Average Sales Price	Average Days on Market
Belleville (City)				Prince Edward County (Muni)			
Belleville Ward	74	\$264,568	35	Ameliasburg Ward	15	\$386,053	32
Thurlow Ward	20	\$332,755	26	Athol Ward	4	\$216,725	105
Brighton (Muni)				Bloomfield Ward	1	\$355,000	22
Brighton (Town)	15	\$393,420	78	Hallowell Ward	5	\$429,050	72
Brighton (Twp)	3	\$372,167	15	Hillier Ward	6	\$539,000	62
Centre Hastings (Muni)				North Marysburg Ward	6	\$250,167	33
Huntingdon Ward	10	\$362,310	76	Picton Ward	7	\$642,571	49
Madoc Ward	3	\$248,333	41	Sophiasburg Ward	9	\$368,333	38
Cramahe (Twp)				South Marysburg Ward	6	\$430,680	20
Colborne	1	\$260,000	13	Wellington Ward	6	\$506,583	33
North of Hwy 401 (Cramahe)	1	\$950,000	95	Quinte West (City)			
South of Hyw 401 (Cramahe)	4	\$414,300	18	Frankford Ward	13	\$307,069	16
Deseronto (Town)				Sidney Ward	24	\$272,044	36
Deseronto (town)	0	\$0	0	Trenton Ward	40	\$268,425	31
Madoc (Twp)				Murray Ward	17	\$362,035	19
None	4	\$279,725	40	Stirling-Rawdon (Twp)			
Marmora & Lake (Twp)				None	0	\$0	0
Lake Ward	1	\$150,000	34	Rawdon Ward	2	\$219,500	14
Marmora Ward	7	\$230,214	51	Stirling Ward	7	\$300,286	15
				Trent Hills			
				Seymour	1	\$596,000	26
				Tweed (Muni)			
				Elzevir (Twp)	5	\$154,500	56
				Hungerford (Twp)	5	\$198,400	48
				Tweed (Village)	2	\$258,500	75
				Tyendinaga			
				None	1	\$190,000	333
				Tyendinaga	10	\$308,481	42

Sales - Residential

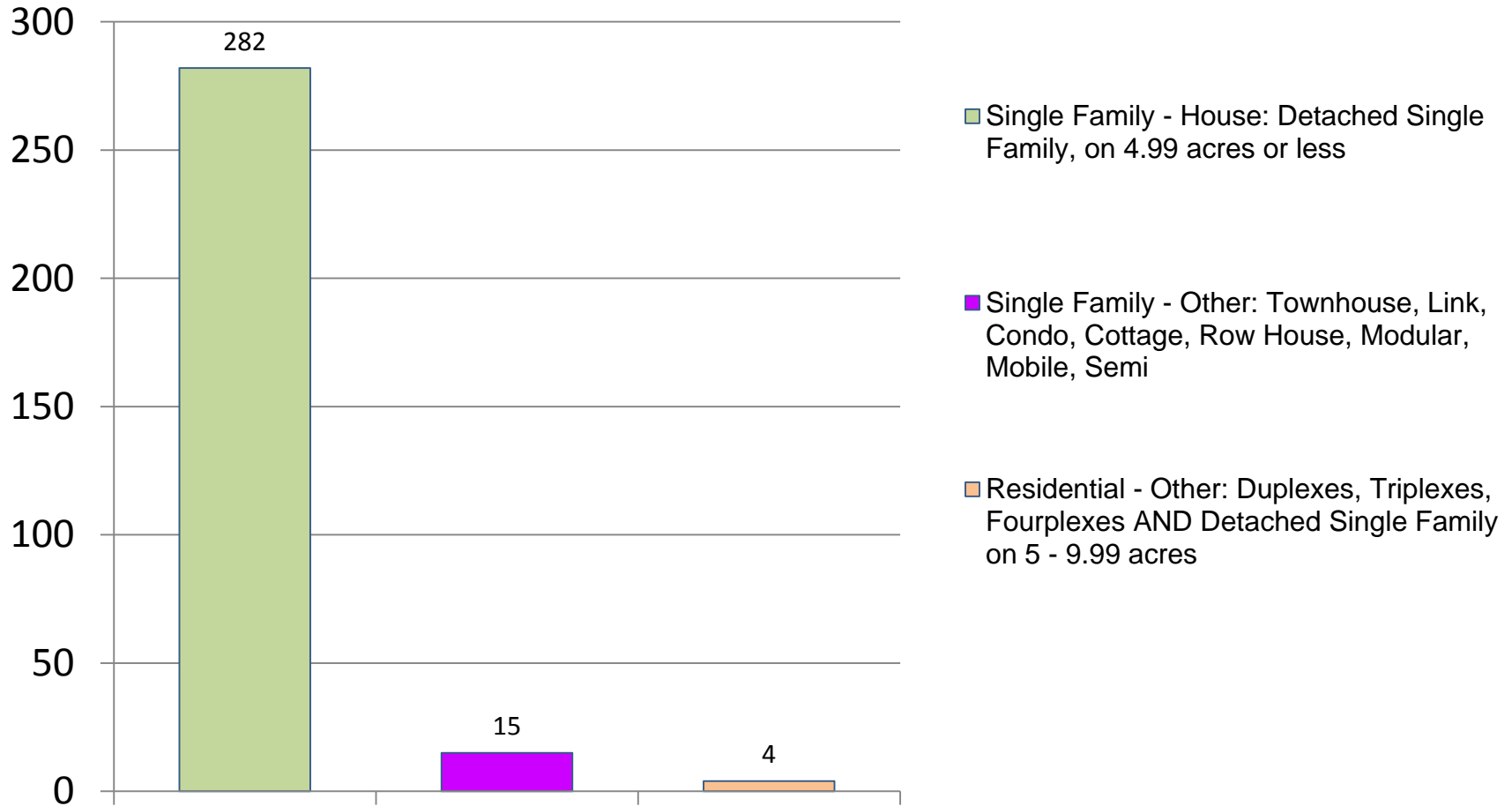


- \$0 to \$99k
- \$100k to \$149k
- \$150k to \$199k
- \$200k to \$249k
- \$250k to \$299k
- \$300k to \$349k
- \$350k to \$399k
- \$400k to \$449k
- \$450k to \$499k
- \$500k to \$599k
- \$600k to \$699k
- \$700k to \$799k
- \$800k to \$899k
- \$900k to \$999k
- \$1m to \$1.199m
- \$1.200m to \$1.399m
- \$1.400m to \$1.600m

Numbers indicate units

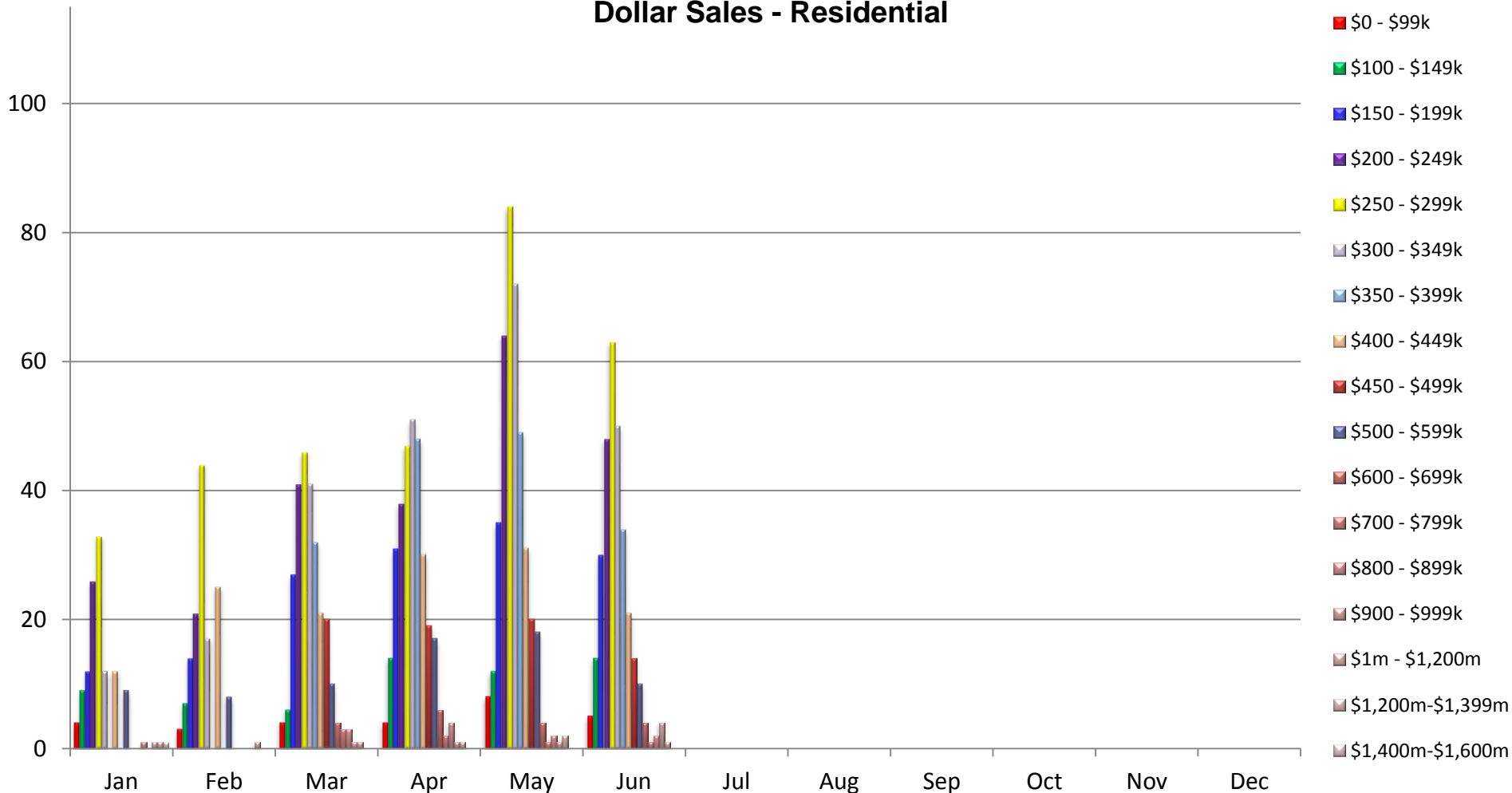
***Data methodology for statistics has changed and historical revisions to the data have been applied. Data collection for reports prior to Mar/18 was based solely on sales & listings from QDAR Members, unless otherwise stated. Data collection for Mar/18 and onward is based on sales and listings in the QDAR jurisdiction and incorporates any historical revisions.

Sales - Residential



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Dollar Sales - Residential



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Statistical Information*

	2018	2017	% Change
Dollar Sales - All Property Types - to June 30, 2018	\$558,310,986	\$713,306,951	-21.7%
Dollar Sales - All Property Types - for June, 2018	\$105,650,730	\$108,430,691	-2.6%
Dollar Sales - Residential - to June 30, 2018	\$504,955,253	\$643,627,153	-21.5%
Dollar Sales - Residential - for June, 2018	\$96,586,730	\$94,684,241	2.0%
Listings - All Property Types - to June 30, 2018	3,291	3,592	-8.4%
Listings - All Property Types - for June, 2018	536	634	-15.5%
Listings - Residential - to June 30, 2018	2,642	2,816	-6.2%
Listings - Residential - for June, 2018	423	484	-12.6%
Sales - All Property Types - to June 30, 2018	1,720	2,379	-27.7%
Sales - All Property Types - for June, 2018	337	381	-11.5%
Sales - Residential - to June 30, 2018	1,539	2,118	-27.3%
Sales - Residential - for June, 2018	301	322	-6.5%
Average Res. Sold to June 30, 2018	328,106	303,884	8.0%
Average Res. Sold for June, 2018	320,886	294,050	9.1%
Average Sold to June 30, 2018	324,599	299,835	8.3%
Average Sold for June, 2018	313,504	284,595	10.2%
Total Active Residential	805	752	7.0%
Total Active Non-Residential	470	657	-28.5%
Total Active Listings	1,275	1,409	-9.5%

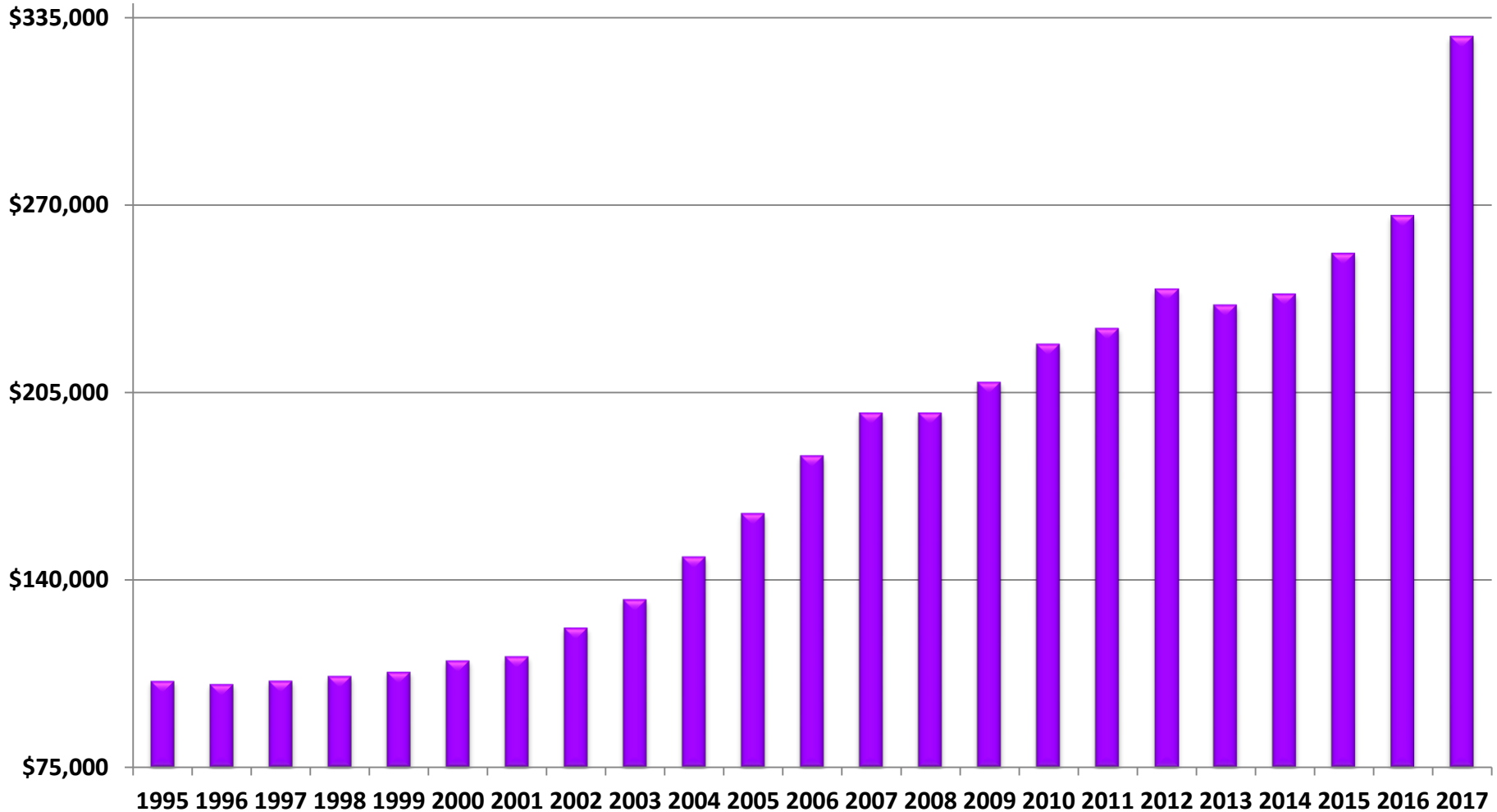
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*Statistical information including the dollar sales volume, # of sales, # of listings, days on the market and average sale prices are based on firm transactions entered into the QDAR MLS® system between the first and last day of the month or the period reported.

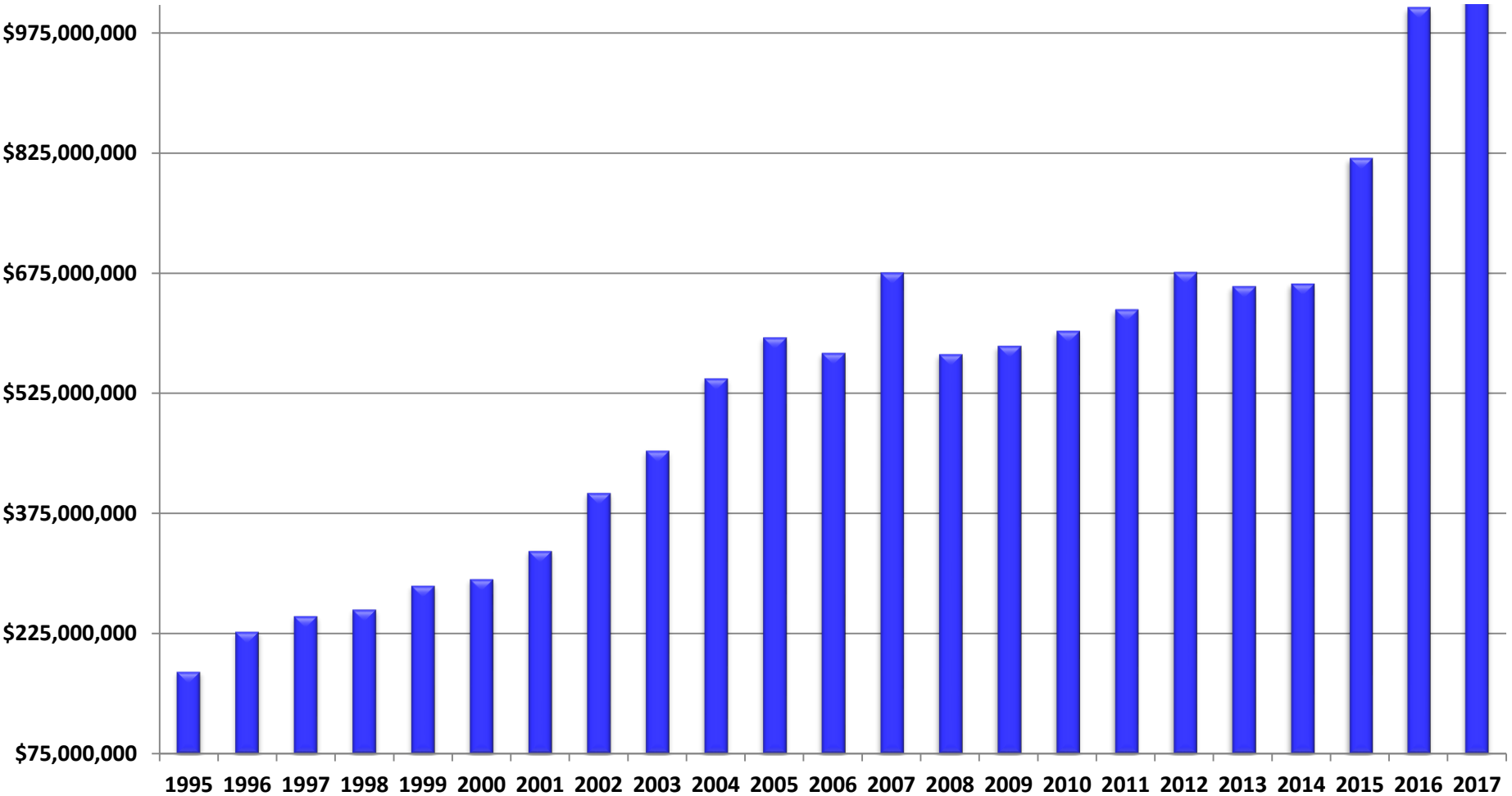
MLS® is a co-operative marketing system used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

The Quinte & District Association of REALTORS® Inc. is an Association of approximately 415 Ontario licensed REALTORS®. QDAR MLS® includes the Greater Quinte Region of Belleville, Quinte West, Prince Edward, Madoc, Marmora, Stirling, Tweed, Brighton, Trent Hills, Colborne, and Deseronto along with surrounding communities.

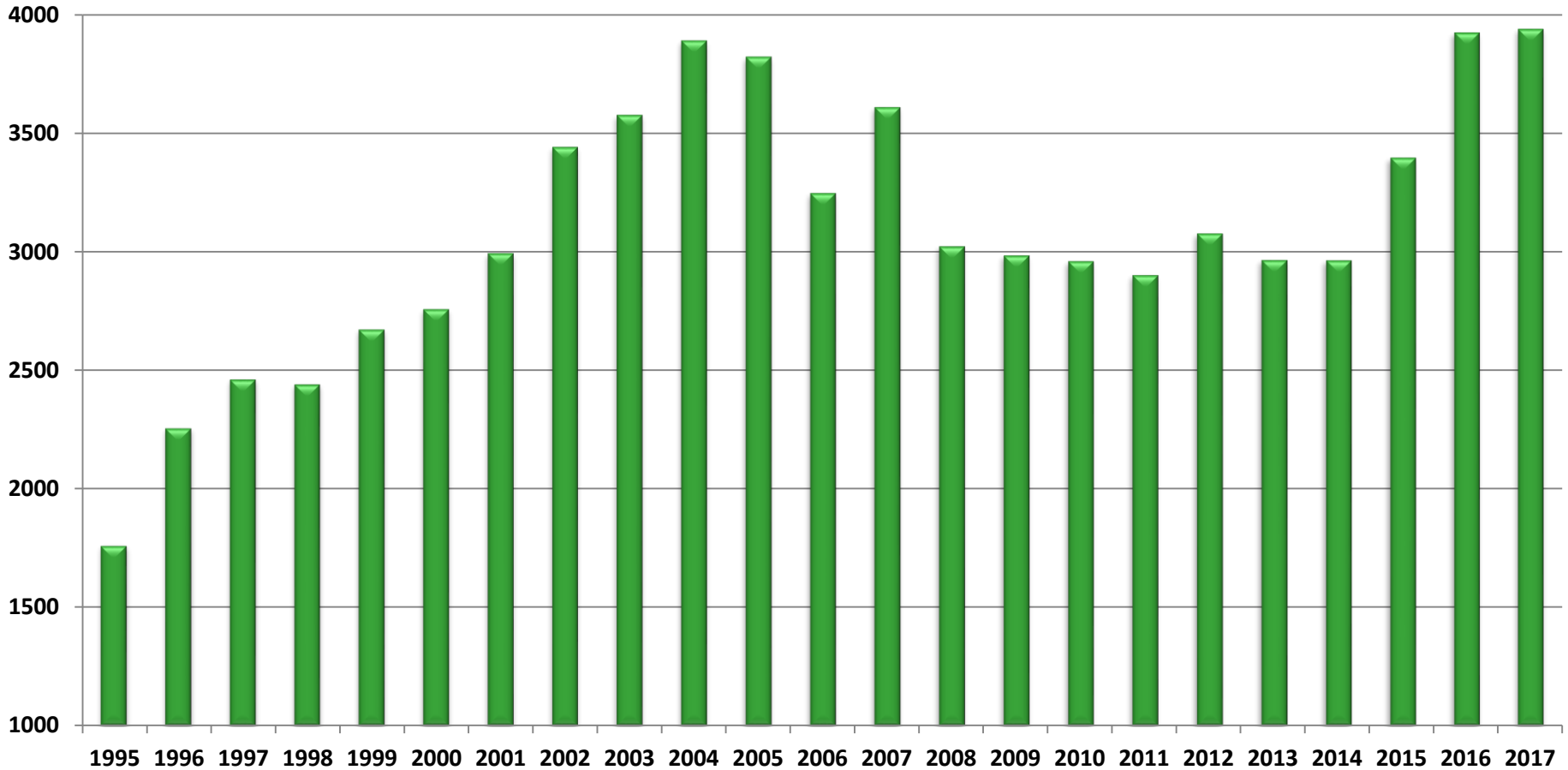
Average Sale Price - Residential
(within QDAR jurisdiction)



Dollar Sales - All Property Types
(includes outside QDAR jurisdiction)



Number of Sales - All Property Types
(includes outside QDAR jurisdiction)





Lake Ontario

