

**President Natasha Huizinga’s Comments:**

For the second consecutive month there is a slight increase in available Residential listings over the same period of the previous year. Last month resulted in a 2.2% increase over April 2017 and now April shows an 11.7% increase, compared to 2017. Hopefully this is an indicator that the very tight local market has turned a corner and is starting to offer more Residential listings. Looking back over the past few years, the last time there was an increase in Residential available listings was May 2015.

Other statistics continue to be a challenge, with the April 2018 monthly Dollar Sales for All Property Types coming in at \$110,385,852, down a substantial 38.0% from 2017, which was \$178,078,337.

The monthly Dollar Sales for Residential Sales also shows a sharp 32.7% decline, with the month-end number sitting at \$106,263,919 for 2018 compared to \$157,838,437 for 2017.

Residential Sales in Units sold in April were also down significantly in 2018, with 313 units sold compared to 483 units in 2017, reflecting a 35.2% decrease.

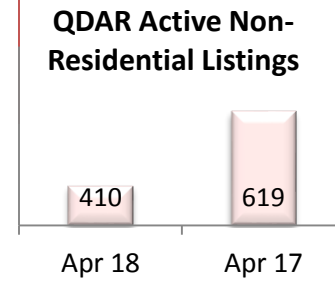
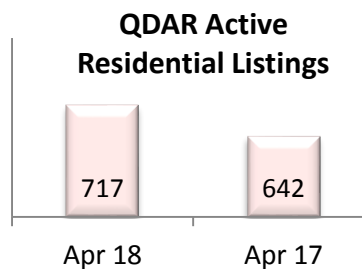
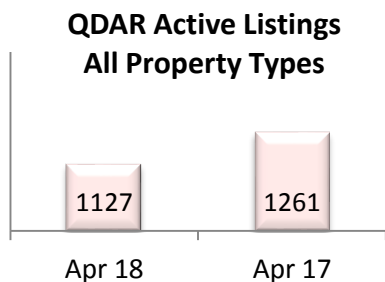
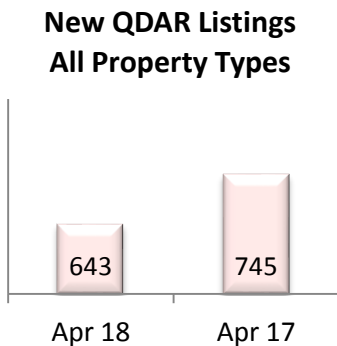
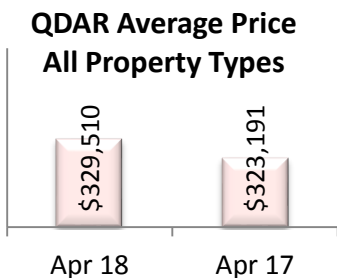
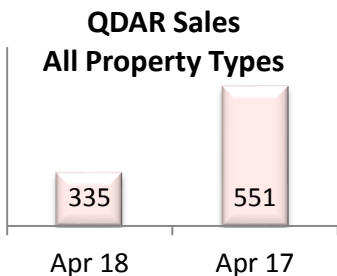
Active Residential Listings are a modest 11.7% above 2017, with 717 current active listings compared to 642 listings a year ago. The Average Sale Price for Residential listings has increased 3.9% over the same time last year, coming in at \$339,501 for 2018 and \$326,788 for 2017.

**Economic/Mortgage Indicators**

<b>Prime Rate*</b>	
Apr 2018	- 3.45%
<b>Conventional Mortgage*</b>	
1 year	- 3.34%
3 year	- 4.15%
5 year	- 5.14%

Sources and Notes:

\*Bank of Canada, Rates for most recently completed month



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## Residential Activity by Region (Below figures reflect ONLY QDAR Members' Sales)

District	Sales Units	Average Sales Price	Average Days on Market
<b>Belleville (City)</b>			
Belleville Ward	59	\$322,508	25
Thurlow Ward	23	\$378,548	28
<b>Brighton (Muni)</b>			
Brighton (Town)	10	\$377,045	54
Brighton (Muni)	3	\$380,667	17
<b>Centre Hastings (Muni)</b>			
Huntingdon Ward	18	\$139,900	407
Madoc Ward	3	\$396,333	34
<b>Cramahe (Twp)</b>			
Colborne	2	\$289,450	6
North of Hwy 401 (Cramahe)	0	\$0	0
South of Hwy 401 (Cramahe)	1	\$395,000	35
<b>Deseronto (Town)</b>			
Deseronto (town)	1	\$152,000	25
<b>Madoc (Twp)</b>			
None	2	\$168,000	57
<b>Marmora &amp; Lake (Twp)</b>			
Marmora Ward	8	\$279,825	34

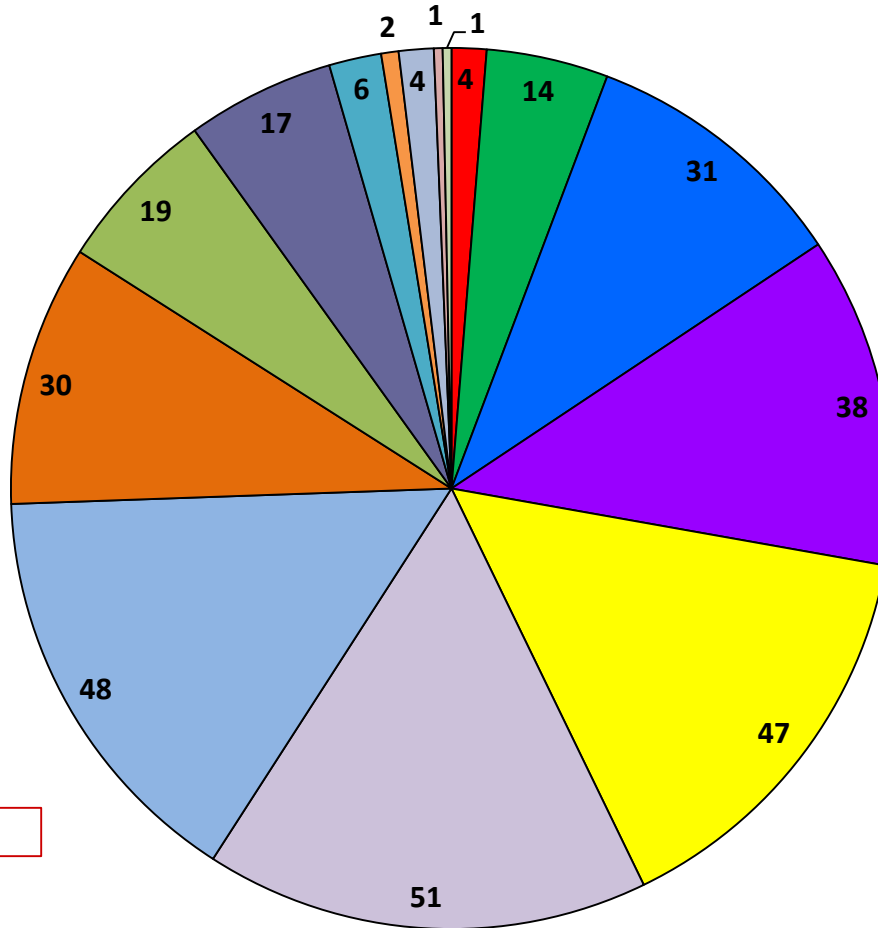
District	Sales Units	Average Sales Price	Average Days on Market
<b>Prince Edward County (Muni)</b>			
Ameliasburg Ward	14	\$458,650	43
Athol Ward	4	\$361,500	51
Hallowell Ward	1	\$355,000	59
Hillier Ward	3	\$214,000	79
North Marysburg Ward	4	\$450,250	74
Picton Ward	9	\$530,334	55
Sophiasburg Ward	3	\$451,167	90
South Marysburg Ward	2	\$537,500	17
Wellington Ward	5	\$327,980	22
<b>Quinte West (City)</b>			
Frankford Ward	15	\$349,147	13
Sidney Ward	17	\$347,835	24
Trenton Ward	56	\$270,113	18
Murray Ward	24	\$392,264	34
<b>Stirling-Rawdon (Twp)</b>			
Rawdon Ward	6	\$250,400	42
Stirling Ward	4	\$252,000	19
<b>Tweed (Muni)</b>			
Elzevir (Twp)	0	\$0	0
Hungerford (Twp)	8	\$253,813	23
Tweed (Village)	6	\$214,983	37
<b>Tyendinaga</b>			
Tyendinaga	2	\$177,500	11

**All Property Types Activity by Region**

*(Below figures reflect ONLY QDAR Members' Sales)*

District	Sales Units	Average Sales Price	Average Days on Market	District	Sales Units	Average Sales Price	Average Days on Market
<b>Belleville (City)</b>				<b>Prince Edward County (Muni)</b>			
Belleville Ward	65	\$327,999	24	Ameliasburg Ward	14	\$458,650	43
Thurlow Ward	25	\$393,824	27	Athol Ward	4	\$361,500	51
<b>Brighton (Muni)</b>				Hallowell Ward	1	\$355,000	59
Brighton (Town)	11	\$360,495	52	Hillier Ward	3	\$214,000	79
Brighton (Muni)	5	\$250,667	15	North Marysburg Ward	4	\$450,250	74
<b>Centre Hastings (Muni)</b>				Picton Ward	9	\$530,334	55
Huntingdon Ward	1	\$139,900	407	Sophiasburg Ward	3	\$451,167	90
Madoc Ward	3	\$396,333	34	South Marysburg Ward	2	\$537,500	17
<b>Cramahe (Twp)</b>				Wellington Ward	5	\$327,980	22
Colborne	2	\$289,450	6	<b>Quinte West (City)</b>			
North of Hwy 401 (Cramahe)	2	\$122,000	37	Frankford Ward	15	\$349,147	13
South of Hwy 401 (Cramahe)	1	\$395,000	35	Sidney Ward	17	\$347,835	24
<b>Deseronto (Town)</b>				Trenton Ward	56	\$270,113	18
Deseronto (town)	1	\$152,000	25	Murray Ward	24	\$392,264	34
<b>Madoc (Twp)</b>				<b>Stirling-Rawdon (Twp)</b>			
None	4	\$110,250	48	Rawdon Ward	6	\$250,400	42
<b>Marmora &amp; Lake (Twp)</b>				Stirling Ward	4	\$252,000	19
Marmora Ward	11	\$224,555	54	<b>Tweed (Muni)</b>			
				Elzevir (Twp)	0	\$0	0
				Hungerford (Twp)	8	\$253,813	23
				Tweed (Village)	6	\$214,983	37
				<b>Tyendinaga</b>			
				Tyendinaga	2	\$177,500	11

## Sales - Residential

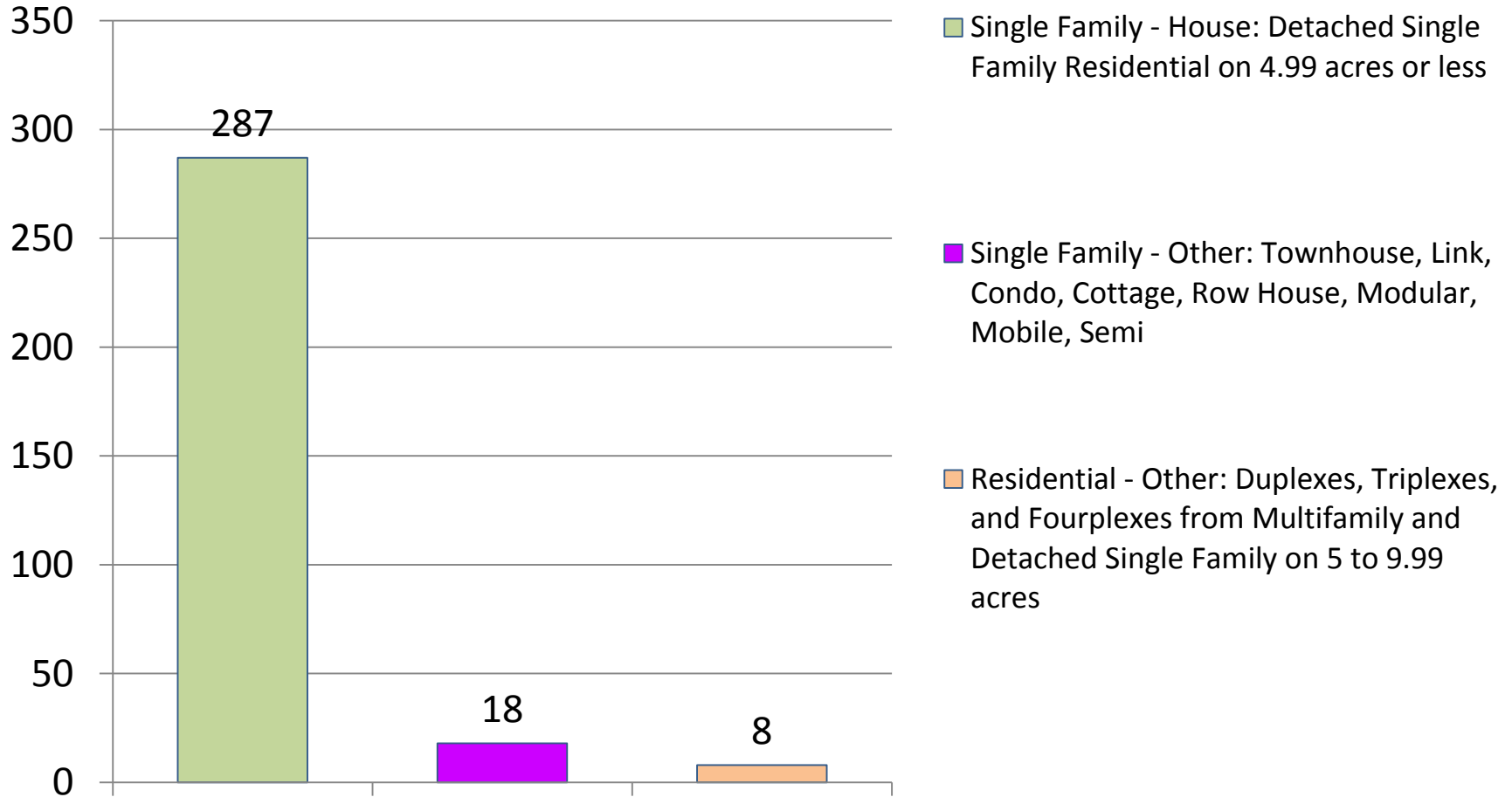


- \$0 to \$99k
- \$100k to \$149k
- \$150k to \$199k
- \$200k to \$249k
- \$250k to \$299k
- \$300k to \$349k
- \$350k to \$399k
- \$400k to \$449k
- \$450k to \$499k
- \$500k to \$599k
- \$600k to \$699k
- \$700k to \$799k
- \$800k to \$899k
- \$900k to \$999k
- \$1,000,000+

Numbers indicate units

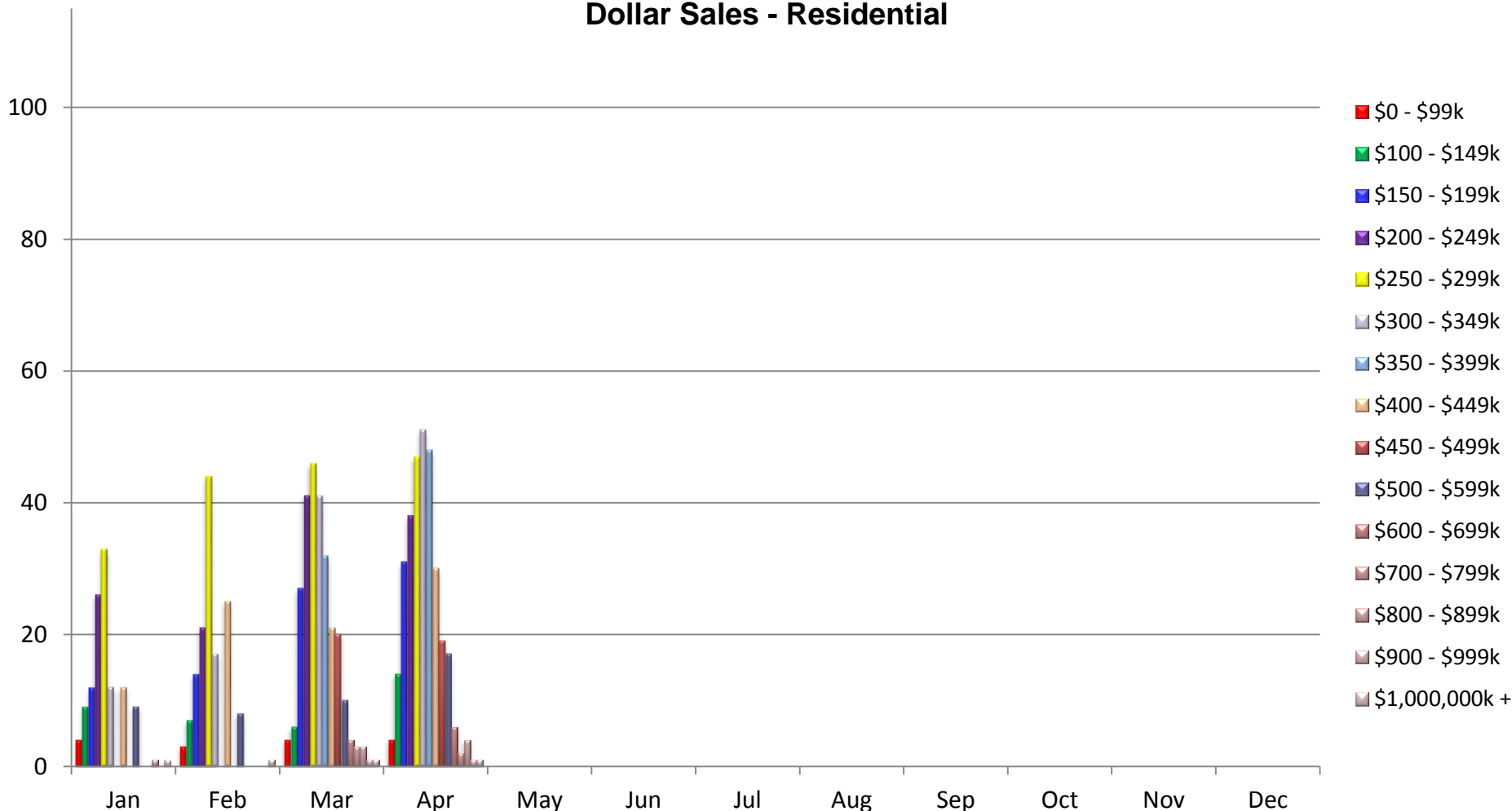
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## Sales - Residential



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Dollar Sales - Residential



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## Statistical Information\*

	2018	2017	% Change
Dollar Sales - All Property Types - to April 30, 2018	\$306,702,103	\$460,078,337	-33.3%
Dollar Sales - All Property Types - for April, 2018	\$110,385,852	\$178,078,337	-38.0%
Dollar Sales - Residential - to April 30, 2018	\$276,274,970	\$403,675,169	-31.6%
Dollar Sales - Residential - for April, 2018	\$106,263,919	\$157,838,437	-32.7%
Listings - All Property Types - to April 30, 2018	2,014	2,298	-12.4%
Listings - All Property Types - for April, 2018	643	745	-13.7%
Listings - Residential - to April 30, 2018	1,601	1,754	-8.7%
Listings - Residential - for April, 2018	532	582	-8.6%
Sales - All Property Types - to April 30, 2018	941	1,500	-37.3%
Sales - All Property Types - for April, 2018	335	551	-39.2%
Sales - Residential - to April 30, 2018	833	1,322	-37.0%
Sales - Residential - for April, 2018	313	483	-35.2%
Average Res. Sold to April 30, 2018	331,663	305,352	8.6%
Average Res. Sold for April, 2018	339,501	326,788	3.9%
Average Sold to April 30, 2018	325,932	306,719	6.3%
Average Sold for April, 2018	329,510	323,191	2.0%
Total Active Residential	717	642	11.7%
Total Active Non-Residential	410	619	-33.8%
Total Active Listings	1,127	1,261	-10.6%

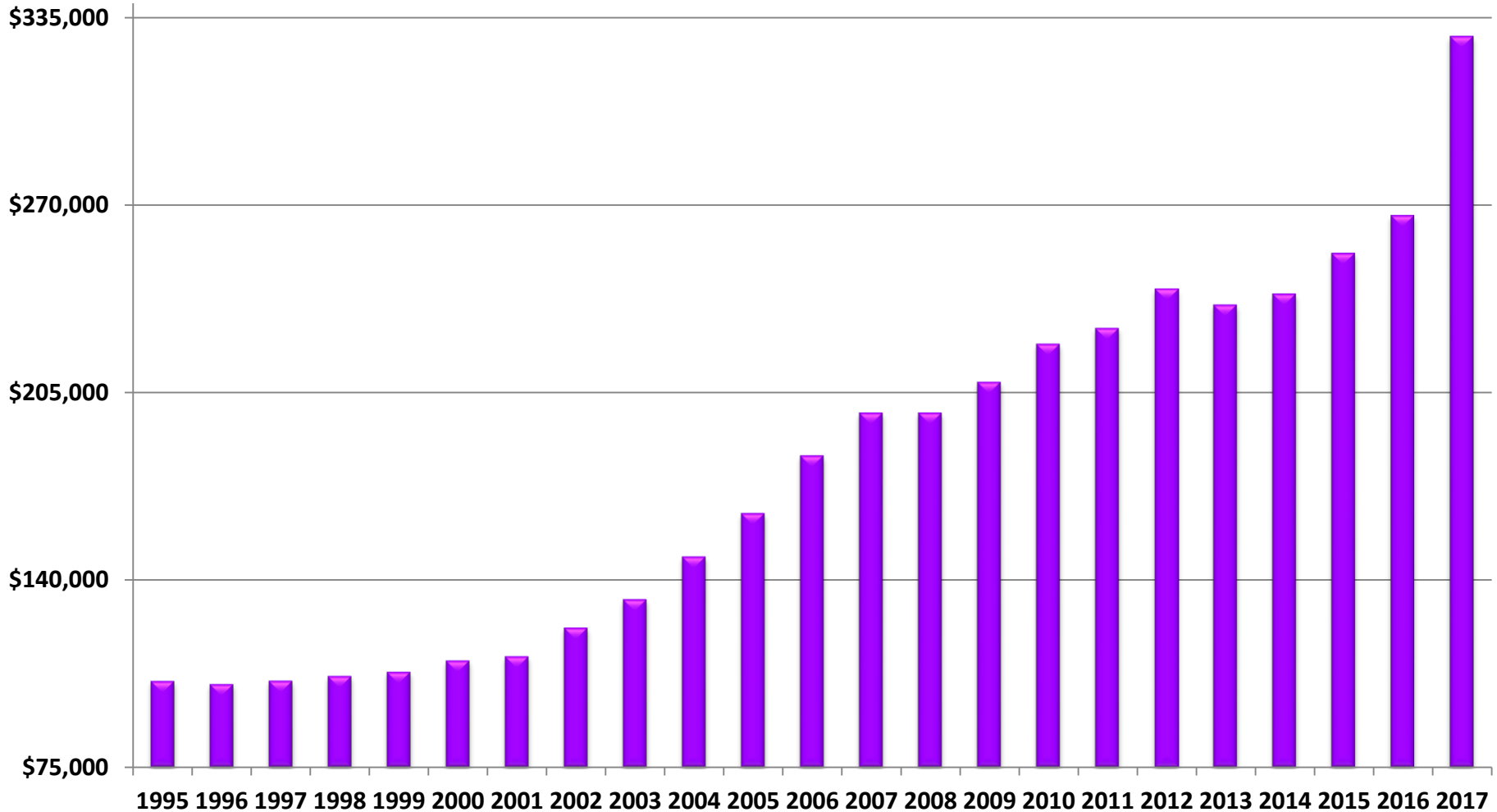
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\*Statistical information including the dollar sales volume, # of sales, # of listings, days on the market and average sale prices are based on firm transactions entered into the QDAR MLS® system between the first and last day of the month or the period reported.

MLS® is a co-operative marketing system used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

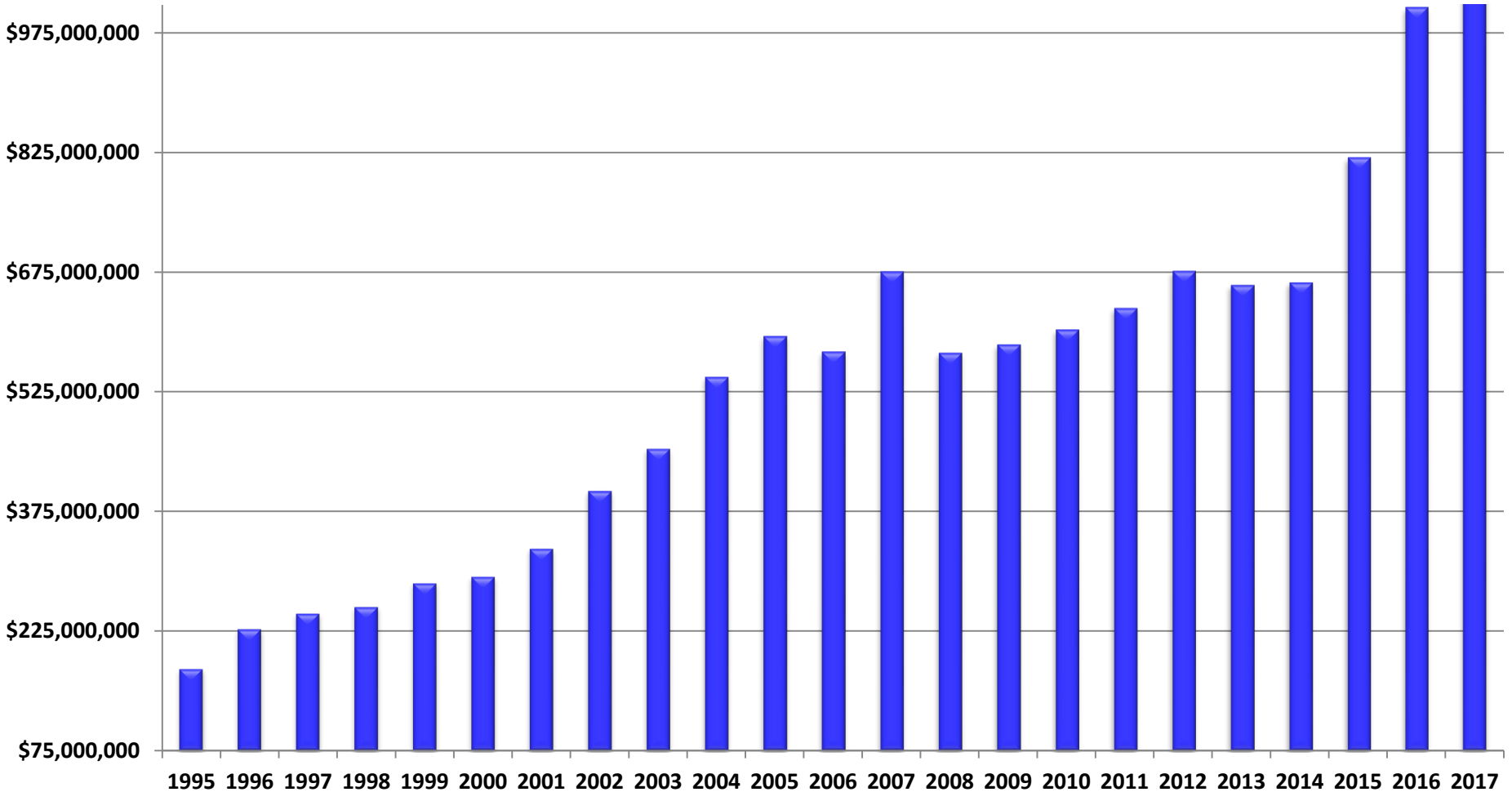
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**Average Sale Price - Residential**  
(within QDAR jurisdiction)





**Dollar Sales - All Property Types**  
(includes outside QDAR jurisdiction)



**Number of Sales - All Property Types**  
(includes outside QDAR jurisdiction)

