

President Natasha Huizinga’s Comments:

November monthly Dollar Sales for All Property Types comes in at \$64,127,723, a 4.4% decrease over 2017, which was \$67,065,490. The November monthly Dollar Sales for Residential Listings comes in with an increase of 3.4% with \$60,337,168 for 2018 compared to \$58,373,340 for 2017.

Unit Sales for Residential listings sold in November showed a decrease, down 15.2% compared to last year, with 2018 showing 168 units sold compared to 198 units in 2017. The Units Sold for All Property Types also shows a decrease, dropping to 188 units in 2018, down from 237 units in 2017. The Average Sale Price for Residential listings again increased a healthy 21.8% over last year, coming in at \$359,150 for 2018 and \$294,815 for 2017.

The Year to Date Residential Average Sale Price is maintaining positive numbers, showing an increase of 12.3% over last year, with 2018 coming in at \$335,481 compared to \$298,845 for 2017.

The Total Active Residential Listings continues to follow the positive trend that started in March 2018, with 679 Active Residential listings compared to 571 listings in 2017, reflecting a 18.9% increase.

Economic/Mortgage Indicators

Prime Rate*

Nov 2018 - 3.95%

Conventional Mortgage*

1 year - 3.64%

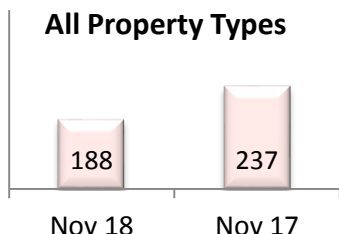
3 year - 4.29%

5 year - 5.34%

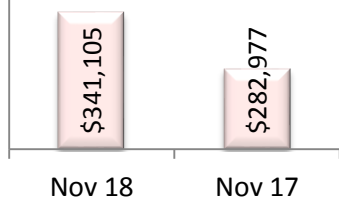
Sources and Notes:

*Bank of Canada, Rates for most recently completed month

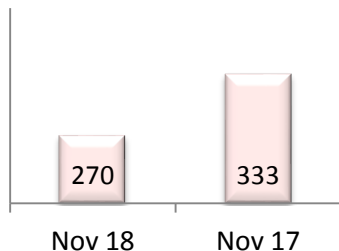
QDAR Sales All Property Types



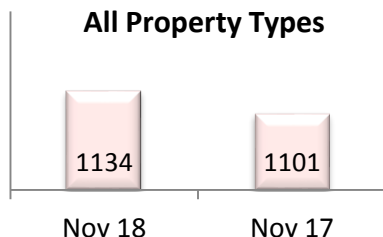
QDAR Average Price All Property Types



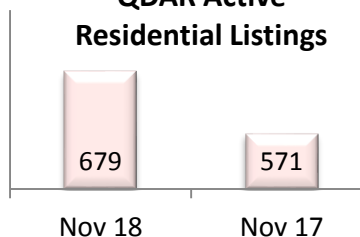
New QDAR Listings All Property Types



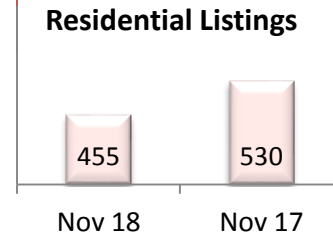
QDAR Active Listings All Property Types



QDAR Active Residential Listings



QDAR Active Non-Residential Listings



*****Data methodology for statistics has changed and historical revisions to the data have been applied. Data collection for reports prior to Mar/18 was based solely on sales & listings from QDAR Members, unless otherwise stated. Data collection for Mar/18 and onward is based on sales and listings in the QDAR jurisdiction and incorporates any historical revisions.**

Residential Activity by Region (Below figures reflect ONLY QDAR Listed Sales)

District	Sales Units	Average Sales Price	Average Days on Market
Belleville (City)			
Belleville Ward	42	\$329,738	38
Thurlow Ward	12	\$326,801	35
Brighton (Muni)			
Brighton (Town)	12	\$462,760	36
Brighton (Twp)	2	\$487,450	38
Centre Hastings (Muni)			
Huntingdon Ward	3	\$295,667	105
Madoc Ward	1	\$255,000	14
Cramahe (Twp)			
Colborne	2	\$398,250	13
North of Hwy 401 (Cramahe)	0	\$0	0
South of Hwy 401 (Cramahe)	1	\$715,000	54
Deseronto (Town)			
Deseronto (town)	1	\$205,000	174
Madoc (Twp)			
None	1	\$370,000	107
Marmorata & Lake (Twp)			
Lake Ward	0	\$0	0
Marmorata Ward	1	\$137,000	204
Prince Edward County (Muni)			
Ameliasburg Ward	4	\$329,250	20
Athol Ward	0	\$0	0
Bloomfield Ward	0	\$0	0
Hallowell Ward	5	\$471,851	110
Hillier Ward	0	\$0	0
North Marysburg Ward	3	\$608,333	133

District	Sales Units	Average Sales Price	Average Days on Market
Prince Edward County (Muni)cont			
Picton Ward	5	\$373,620	44
Sophiasburg Ward	3	\$769,508	119
South Marysburg Ward	1	\$870,000	42
Wellington Ward	1	\$263,500	23
Quinte West (City)			
Frankford Ward	4	\$311,225	35
Sidney Ward	12	\$345,769	40
Trenton Ward	18	\$286,161	29
Murray Ward	7	\$465,901	73
Stirling-Rawdon (Twp)			
Rawdon Ward	1	\$410,000	35
Stirling Ward	1	\$195,000	11
Trent Hills			
Campbellford	1	\$529,125	45
East of Hwy 25	0	\$0	0
Percy	1	\$132,000	17
Seymour	0	\$0	0
Tweed (Muni)			
Elzevir (Twp)	1	\$450,500	229
Hungerford (Twp)	5	\$310,800	57
Tweed (Village)	4	\$184,500	35
Tyendinaga			
Tyendinaga	3	\$295,833	24

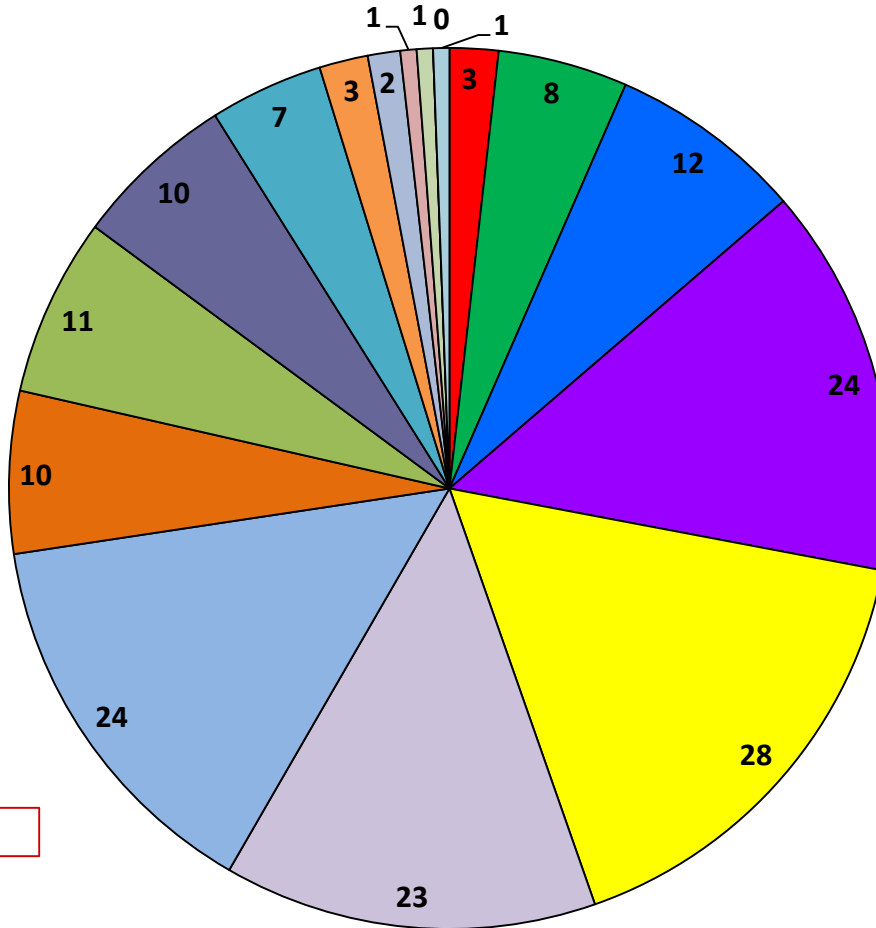
All Property Types Activity by Region

(Below figures reflect ONLY QDAR Listed Sales)

District	Sales Units	Average Sales Price	Average Days on Market
Belleville (City)			
Belleville Ward	42	\$329,738	38
Thurlow Ward	15	\$331,768	45
Brighton (Muni)			
Brighton (Town)	14	\$418,580	37
Brighton (Twp)	2	\$487,450	38
Centre Hastings (Muni)			
Huntingdon Ward	3	\$295,667	105
Madoc Ward	1	\$255,000	14
Cramahe (Twp)			
Colborne	2	\$398,250	13
North of Hwy 401 (Cramahe)	0	\$0	0
South of Hwy 401 (Cramahe)	1	\$715,000	54
Deseronto (Town)			
Deseronto (town)	1	\$205,000	174
Madoc (Twp)			
None	1	\$370,000	107
Marmora & Lake (Twp)			
Lake Ward	0	\$0	0
Marmora Ward	1	\$137,000	204
Prince Edward County (Muni)			
Ameliasburg Ward	5	\$304,600	23
Athol Ward	0	\$0	0
Bloomfield Ward	0	\$0	0
Hallowell Ward	5	\$471,851	110
Hillier Ward	0	\$0	0
North Marysburg Ward	4	\$468,250	119

District	Sales Units	Average Sales Price	Average Days on Market
Prince Edward County (Muni)			
Picton Ward	5	\$373,620	44
Sophiasburg Ward	3	\$769,508	119
South Marysburg Ward	1	\$870,000	42
Wellington Ward	1	\$263,500	23
Quinte West (City)			
Frankford Ward	4	\$311,225	35
Sidney Ward	15	\$313,982	61
Trenton Ward	18	\$286,161	29
Murray Ward	7	\$465,901	73
Stirling-Rawdon (Twp)			
None	0	\$0	0
Rawdon Ward	2	\$461,000	63
Stirling Ward	1	\$195,000	11
Trent Hills			
Campbellford	1	\$529,125	45
East of Hwy 25	0	\$0	0
Percy	2	\$123,500	21
Seymour	0	\$0	0
Tweed (Muni)			
Elzevir (Twp)	4	\$148,625	133
Hungerford (Twp)	6	\$271,500	61
Tweed (Village)	7	\$189,357	36
Tyendinaga			
None		\$0	0
Tyendinaga	4	\$234,000	24

Sales - Residential

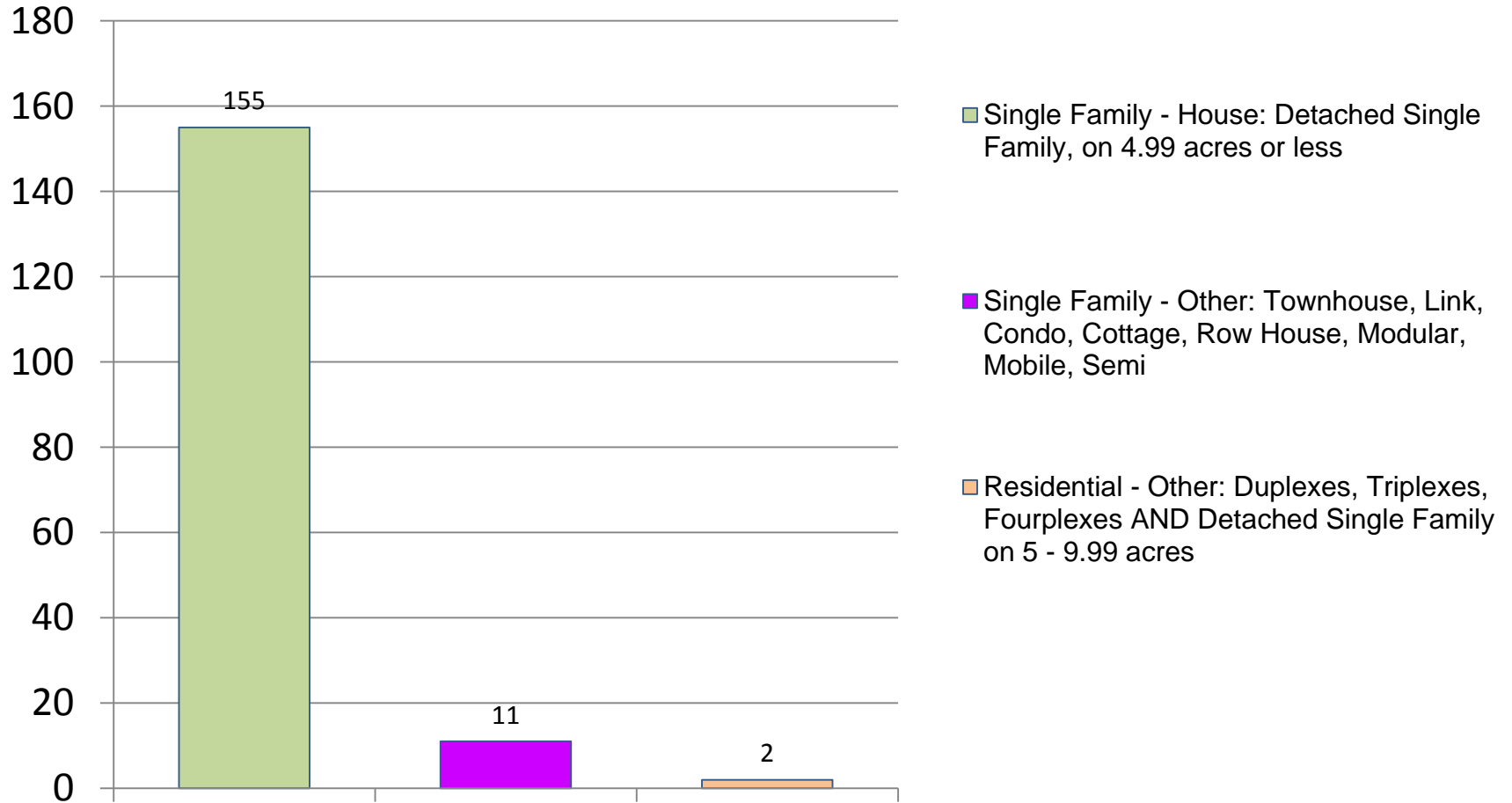


- \$0 to \$99k
- \$100k to \$149k
- \$150k to \$199k
- \$200k to \$249k
- \$250k to \$299k
- \$300k to \$349k
- \$350k to \$399k
- \$400k to \$449k
- \$450k to \$499k
- \$500k to \$599k
- \$600k to \$699k
- \$700k to \$799k
- \$800k to \$899k
- \$900k to \$999k
- \$1m to \$1.199m
- \$1.200m to \$1.399m
- \$1.400m to \$1.599m

Numbers indicate units

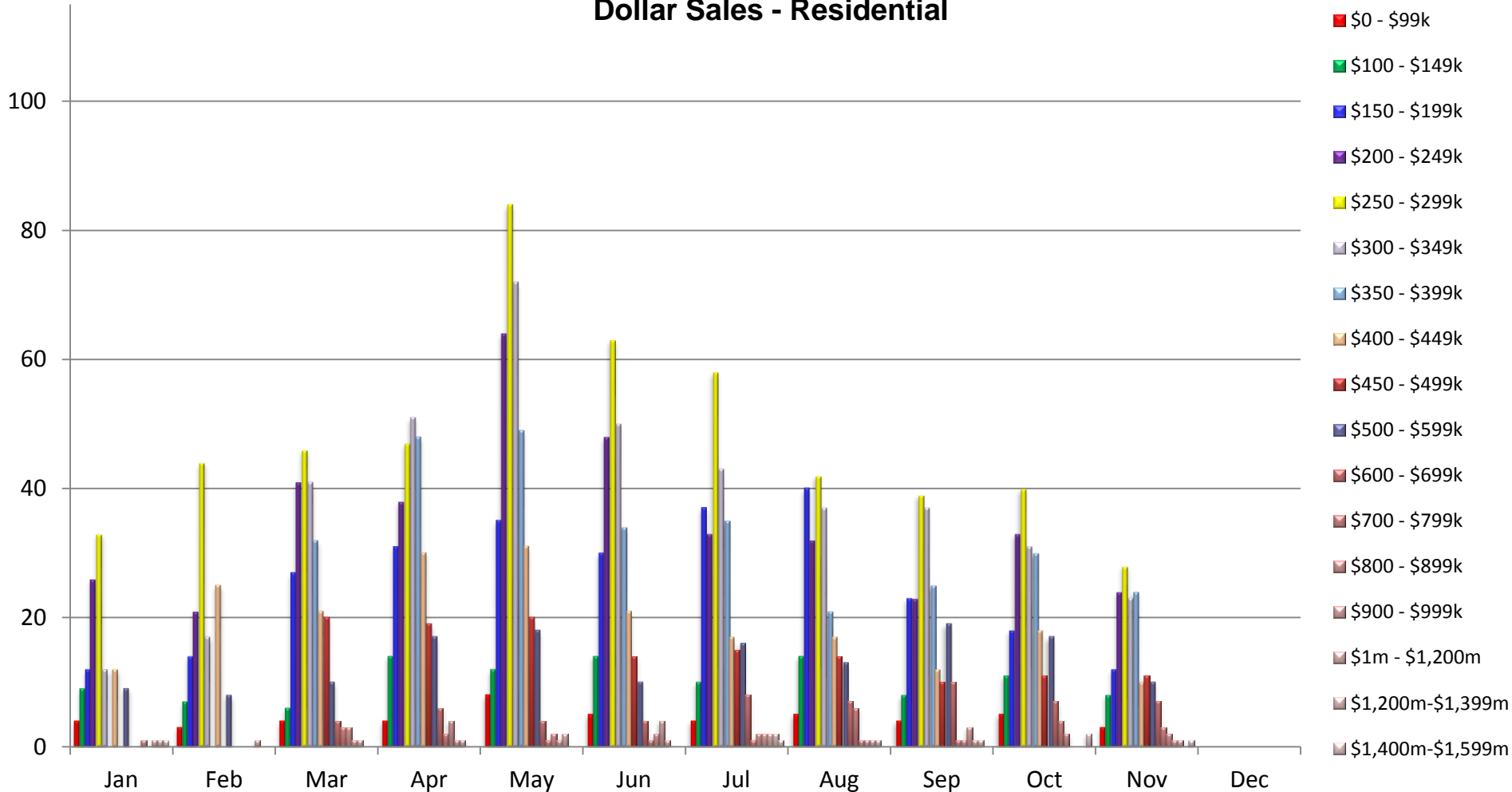
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Sales - Residential



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Dollar Sales - Residential



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Statistical Information*

	2018	2017	% Change
Dollar Sales - All Property Types - to November 30, 2018	\$984,058,161	\$1,128,915,528	-12.8%
Dollar Sales - All Property Types - for November, 2018	\$64,127,723	\$67,065,490	-4.4%
Dollar Sales - Residential - to November 30, 2018	\$902,780,593	\$992,165,215	-9.0%
Dollar Sales - Residential - for November, 2018	\$60,337,168	\$58,373,340	3.4%
Listings - All Property Types - to November 30, 2018	5,541	5,733	-3.3%
Listings - All Property Types - for November, 2018	270	333	-18.9%
Listings - Residential - to November 30, 2018	4,439	4,451	-0.3%
Listings - Residential - for November, 2018	210	249	-15.7%
Sales - All Property Types - to November 30, 2018	2,995	3,797	-21.1%
Sales - All Property Types - for November, 2018	188	237	-20.7%
Sales - Residential - to November 30, 2018	2,691	3,320	-18.9%
Sales - Residential - for November, 2018	168	198	-15.2%
Average Res. Sold to November 30, 2018	335,481	298,845	12.3%
Average Res. Sold for November, 2018	359,150	294,815	21.8%
Average Sold to November 30, 2018	328,567	297,318	10.5%
Average Sold for November, 2018	341,105	282,977	20.5%
Total Active Residential	679	571	18.9%
Total Active Non-Residential	455	530	-14.2%
Total Active Listings	1,134	1,101	3.0%

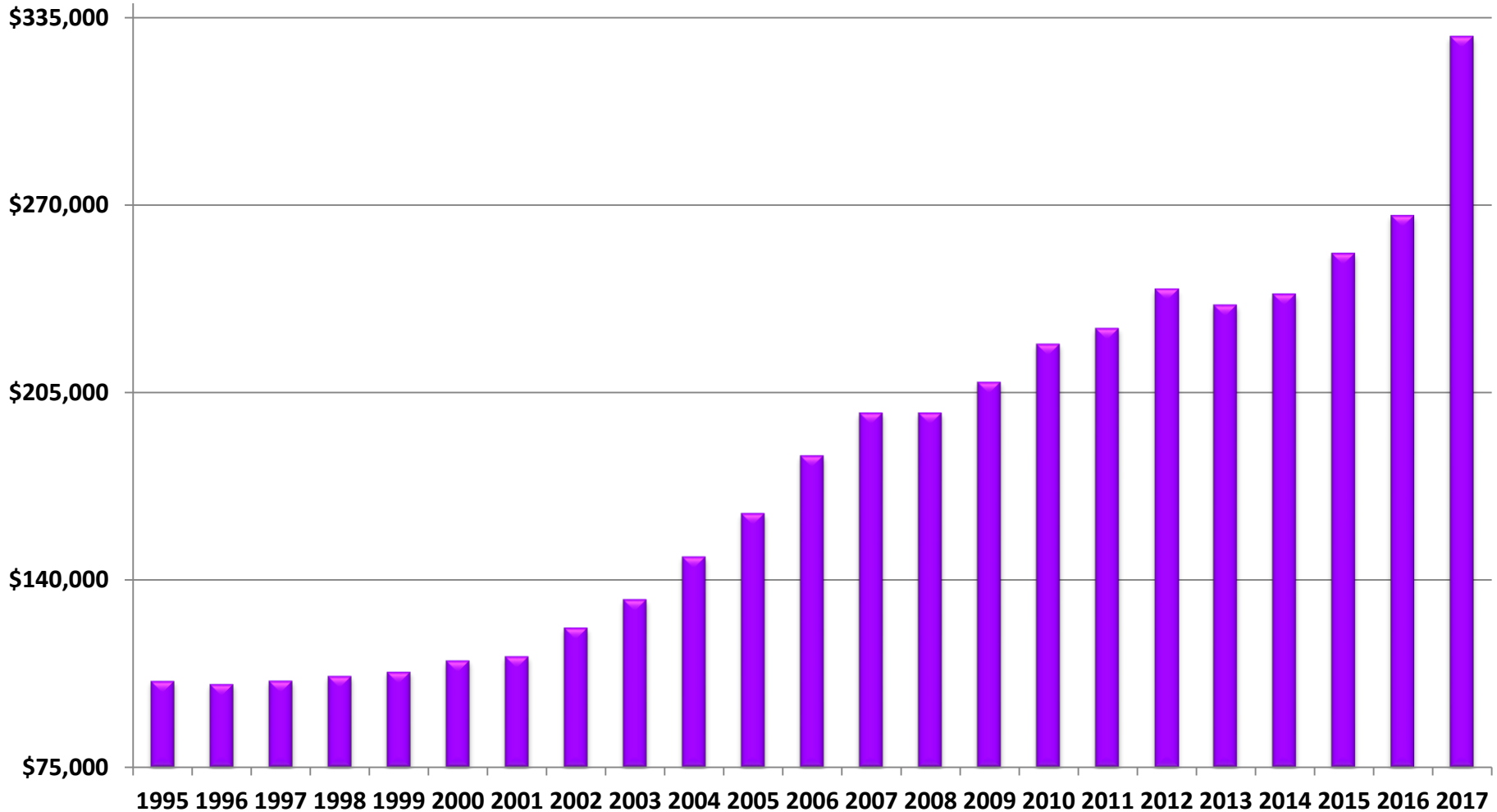
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*Statistical information including the dollar sales volume, # of sales, # of listings, days on the market and average sale prices are based on firm transactions entered into the QDAR MLS® system between the first and last day of the month or the period reported.

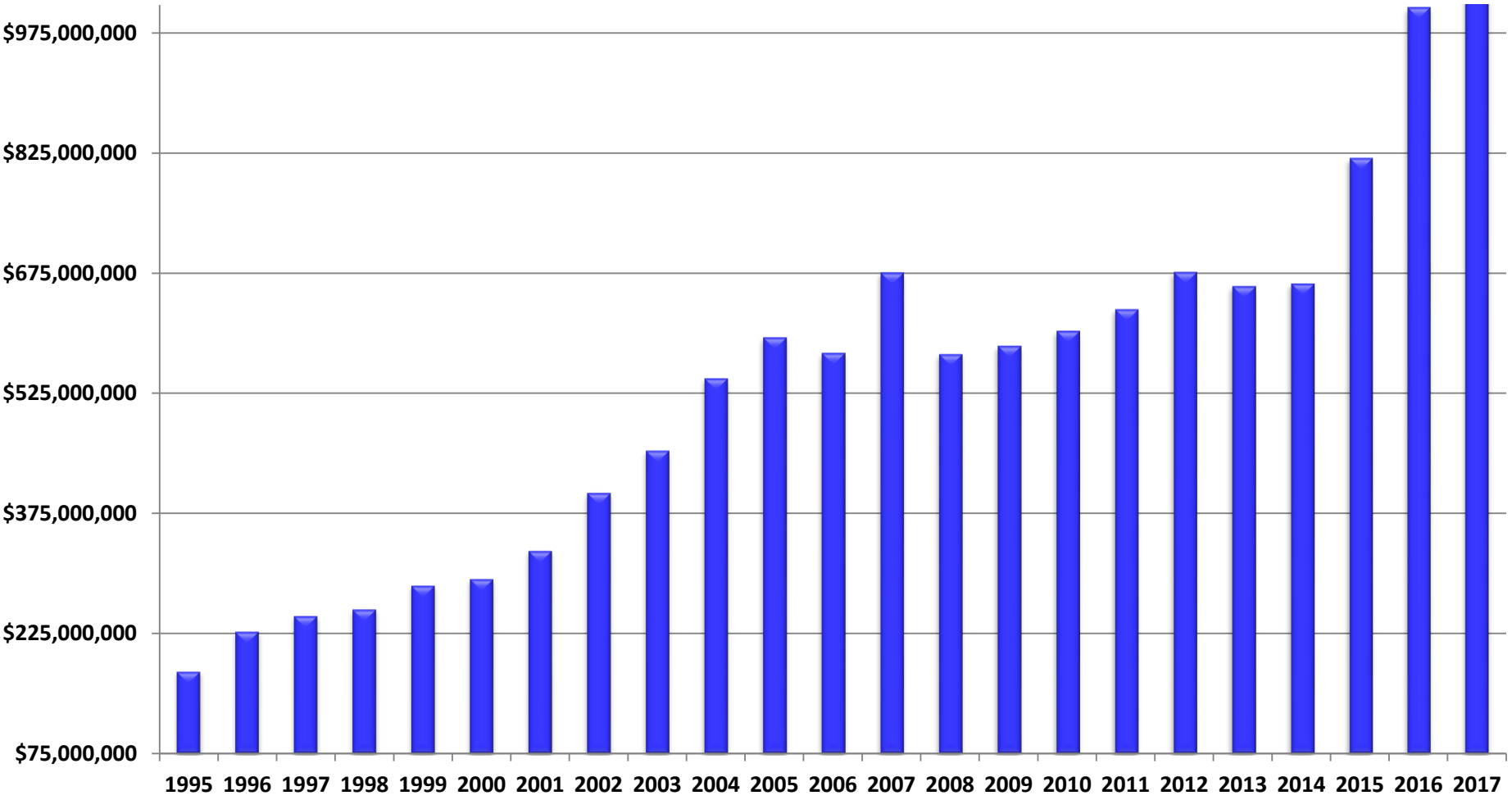
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The Quinte & District Association of REALTORS® Inc. is an Association of approximately 420 Ontario licensed REALTORS®. QDAR MLS® includes the Greater Quinte Region of Belleville, Quinte West, Prince Edward, Madoc, Marmora, Stirling, Tweed, Brighton, Trent Hills, Colborne, and Deseronto along with surrounding communities.

Average Sale Price - Residential
(within QDAR jurisdiction)



Dollar Sales - All Property Types
(includes outside QDAR jurisdiction)



Number of Sales - All Property Types
(includes outside QDAR jurisdiction)

